



## **Foundation Board of Directors Agenda**

STEM Center Research Coast Auditorium, S108  
500 NW California Blvd., Port St. Lucie, FL 34986

**August 26, 2024**

**1:00 p.m.**

12:00 p.m. lunch, Pruitt Campus, STEM Center Auditorium

1. Call Board Meeting to Order and Pledge of Allegiance — *Ryan Abernethy, Chair*
2. Approval of June 24, 2024 Minutes (Vote) — *Chair Abernethy*
3. Foundation Chair Report — *Chair Abernethy*
4. President's Report — *Dr. Timothy Moore*
5. Mercer Report (Vote) — *William "Bill" Burns, Investment Consultant*
6. Foundation Financial Report (Vote) — *Ken Kurdziel, OCFO*
7. Audit Review (Vote) — *Laura Anne Pray, Partner, Berman Hopkins CPAs*
8. Winkler Presentation – *Rick Guarino, Winkler*
9. Institutional Advancement Report (Vote) — *Annabel Robertson*
  - a. Alumni update – *Laura Midkiff*
  - b. Take Stock in Children – *Karen Aldana*
  - c. Fundraising – *Annabel Robertson*
  - d. FASFA and Health Care – *Annabel Robertson*
10. Consent Items: (Vote) — *Chair Abernethy*
  - a. Investment & Budget Committee Minutes (August 7, 2024)
  - b. Membership Committee Minutes (August 6, 2024)
  - c. Executive Committee Minutes (August 8, 2024)
  - d. Fundraising Committee Minutes (August 8, 2024)
  - e. Russo Naming
11. Calendar of Events — *Brianne Hutchinson*
12. Foundation Board Self-Evaluation
13. Open Board Forum
14. Adjourn



**Foundation Board of Directors**

**Call to Order  
and  
Pledge of Allegiance**

Ryan Abernethy, *Chair*  
IRSC Foundation Board of Directors



**Foundation Board of Directors**

## **Approval of the Previous Meeting Minutes**

**Ryan Abernethy, *Chair***



Indian River State College Foundation Board Meeting  
IRSC Massey Campus, 3209 Virginia Avenue, Fort Pierce, FL 34981  
Brown Center (Building Y), Room 102

**Minutes**  
**June 24, 2024**

**Regular  
Meeting  
Attendance**

The Board of Directors meeting of the Indian River State College (IRSC) Foundation, Inc. was held Monday, June 24, 2024, at the Massey Campus in Fort Pierce

**Present:**

Ryan Abernethy, Chair; Frank Libutti, Vice Chair; Anthony "Tony" George, Chair, IRSC District Board of Trustees; Scott Caine; Bert Culbreth; Curtis Johnson, Jr.; Brian Melear; Richard Mellin; Michael Minton (Teams); Amber Woods (Teams); Dr. Timothy E. Moore, President, IRSC; Annabel Robertson, Ex-officio; and Brianne Hutchinson, Recording

**Absent:**

Marc Adler, Heather Rucks, Stanley Campbell, Brandon Tucker, Alex Johns and Douglas Marcello

**Also, Present:**

Ken Kurdziel, OCFO/CPA; David Brown, Mercer Consultant (Teams); Michael Petragalia, Mercer Consultant (Teams); Raymond Carnley, Winkler Group, Rick Guarino, Winkler Group, Michael Hageloh, VP of Strategic Initiatives and Chief Marketing Officer; Beth Gaskin, Annette Bracero, Terri Graham, Lauren Yarborough, John Crowe, Latrice Thomas, Manon Bone, Suzanne Parsons, Christa Luna

**Call to Order**

Chair Ryan Abernethy called the meeting to order at 1:02 p.m.

**Approval of  
Minutes**

Chair Abernethy asked the Board for approval of the previous meeting minutes, a copy of which was emailed to the Board before the meeting.

On a motion by Curtis Johnson, Jr. and seconded by Frank Libutti, the board approved the April 22, 2024, meeting minutes.

**President's  
Report**

IRSC President Dr. Tim Moore reported on the following:

FASFA update, provided by Beth Gaskin and Annette Bracero. They reported that we were the first public college in Florida to package and award students. The initially estimated assistance from the Foundation could be between \$1.4 million and a possible \$5.3 million. As we continue to receive FAFSAs and students continue to be awarded, this amount may decrease.

A brief discussion took place on the messaging surrounding the FAFSA and how IRSC handles it. We need to reach a larger audience with our messaging about how we are getting ahead of the curve in terms of the problems with FAFSA.

Dr. Moore provided a Health Care update. We're now collaborating with DMS, Finance, and Foundation teams to confirm the "Opt In" cost and funding sources for Indian River State College employees and dependents. He plans to present our strategy to the District Board of Trustees and IRSC Foundation Board for approval in August. It was noted that the buy in is a one time draw.

**President's  
Report Cont'd.**

Michael Hageloh was asked to give a brief update on several strategic initiatives. We currently have an application for LEA (Local Education Authority). Hopefully, we will have an update on this by July 1, 2024; this will not affect other schools we have. We are continuing the Pruitt Campus Re-Make and turning it into a Health Sciences Campus. The only other school like this is VCOM San Diego. We are currently working on USDA Rural Funding. Raymond James is the broker. The Foundation is working through a process to build the nation's 10 first charter to medical school healthcare pathway for education.

**Foundation  
Financial  
Report**

Ken Kurdziel, OCFO/CPA, reported on the IRSC Foundation Financial Statements as of March 31, 2024, which included highlights from the Statement of Net Position, Revenues, Expenses, and Changes in Net Position. A capital outlay budget was also presented. Chair Abernethy expressed his appreciation for the additional details on the capital outlay. A brief discussion ensued.

On a motion by Scott Caine and seconded by Tony George, the Board unanimously approved the financial reports as presented.

Annabel requested an approval of the Executive Compensation Resolution. Which approves the authority to move Development Department Fund II salaries into Fund I in exchange for Foundation funding Executive Compensation overage. This was discussed in detail and approved at a previous board meeting. We are just approving the resolution today.

On a motion by Scott Caine and seconded by Tony George, the Board unanimously approved the resolution.

Mercer Investment Consultant William "Bill" Burns provided a brief investment report summarizing the information reported during the Investment Committee meeting, which included:

**Mercer  
Investment  
Report**

- Market Review
- Performance Summary
- Outlook

On a motion by Bert Culberth and seconded by Rich Mellin, the Board unanimously approved the investment reports as presented.

**Winkler  
Presentation**

Raymond Carnley and Rick Guarino of Winkler Group provided an update on Capital Campaign Assessment for the Promise Program. They reported the following key findings:

- Leadership transition has impacted donor relationships; trust is emerging.
- Those closest to the college value the Promise Program.
- A more robust major donor pipeline is needed to accomplish a \$55 million campaign goal.
- The development team is new and working hard to re-establish past relationships
- Building on leading and best practices in major gift fundraising will continue to elevate campaign readiness

**Institutional  
Advancement  
Report**

A comprehensive report is forthcoming.

Annabel briefly discussed her take on the initial assessment from Winkler. She discussed the initiatives, we have already begun to address the key findings, including the CRM file qualification and the strategy for developing a new donor pipeline.

Annabel provided an update on the bylaws and policy revision. She provided a redlined copy of both for review by the board and asked that they review and provide feedback on it.

**Consent Items** The following consent items were approved on a motion by Michael Adams, seconded by Bert Culberth, and unanimously passed by the Foundation Board.

- a. Investment & Budget Committee Minutes (June 10, 2024)
- b. Fundraising Committee Minutes (June 11, 2024)
- c. Membership/Board Effectiveness Committee Minutes (June 11, 2024)
- d. Executive Committee Minutes (June 13, 2024)

**Calendar of Events** Brianne Hutchinson reported on the upcoming events calendar. We will provide an updated calendar via email this week, which will include commencement dates.

**Open Forum** Chair Abernethy opened the meeting for discussion or questions.

With no further discussion or questions, the meeting was adjourned at 3:31 p.m.

|                |   |   |
|----------------|---|---|
| <b>Adjourn</b> | _____                                       | _____                                     |
|                | Ryan C. Abernethy<br>Foundation Board Chair | Timothy E. Moore, Ph.D.<br>IRSC President |



**Foundation Board of Directors**

**IRSC Foundation Board of Directors  
Chair Report/Remarks**

**Ryan Abernethy, *Chairman***



**Foundation Board of Directors**

## **President's Report**

**Dr. Tim E. Moore**

President, Indian River State College





**Foundation Board of Directors**

## **Mercer Investment Report (Vote)**

**William “Bill” Burns, CFP**  
Senior Investment Consultant

**David Brown, CFP**  
Senior Investment Consultant

**Michael Petraglia, CFA**  
Senior Investment Consultant

# Indian River State College Foundation

## Portfolio investment review

Bill Burns, CFA  
Principal, Not-for-Profit Central

David R. Brown, CFP®  
Principal, Sr. Investment Consultant

Mike Petraglia, CFA  
Senior Investment Consultant

**August 26, 2024**

1. Market Review and Economic Outlook
2. Performance Summary
3. Market Performance During Elections
4. Disclosures

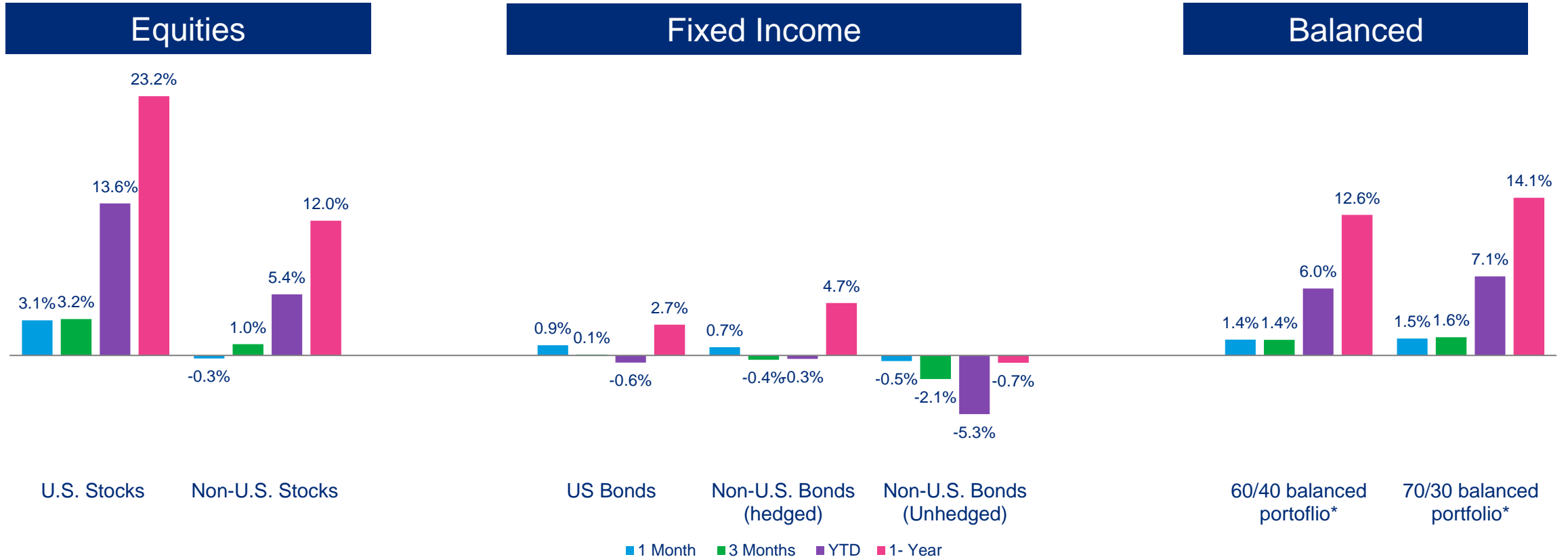
# Contents

# Market Review and Outlook



# Global market returns - overview

Global market returns as of June 30, 2024 (%)

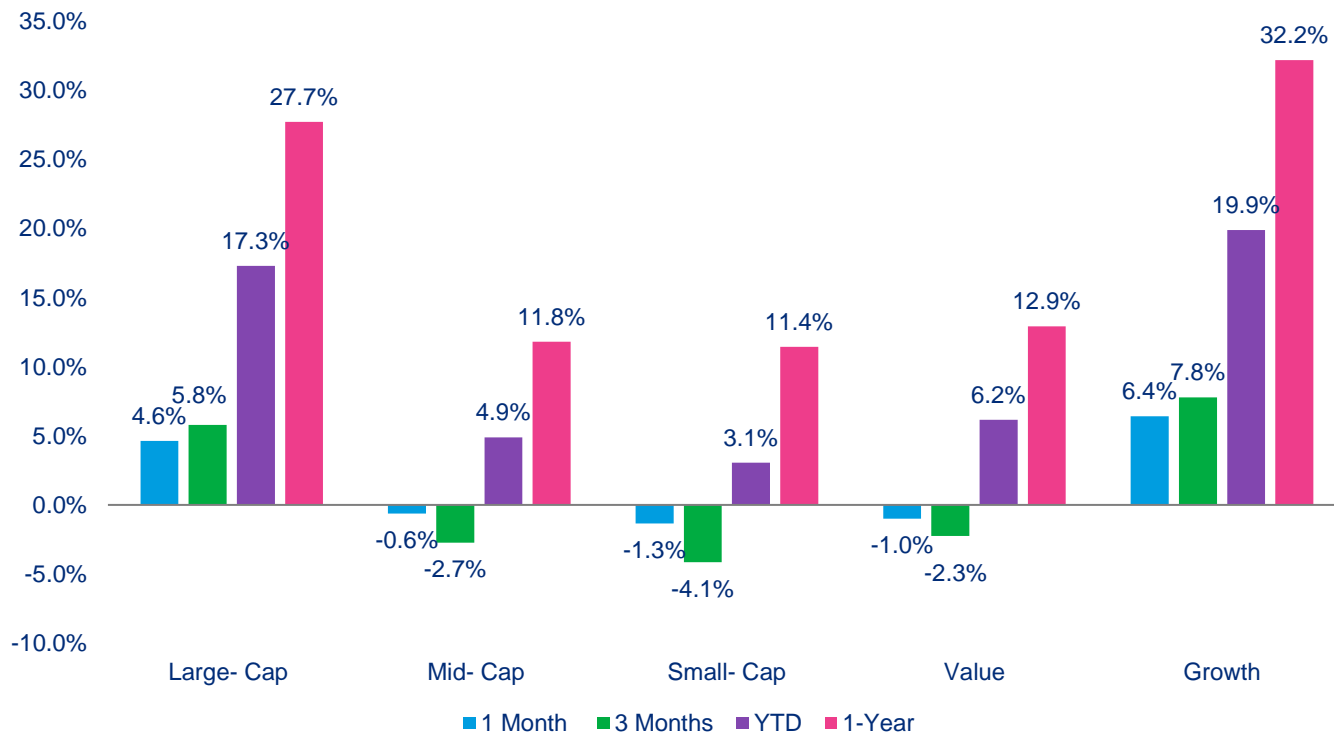


Source: Refinitiv, Bloomberg; as of 06/30/24

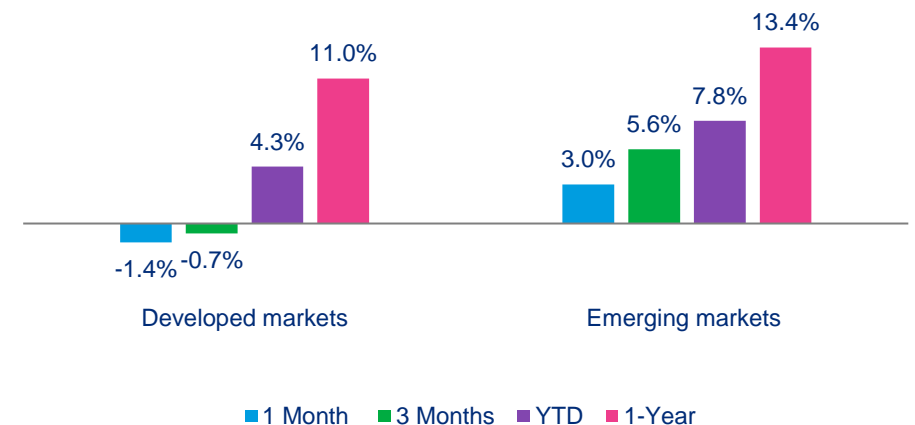
# Global market returns - equities

Global market returns as of June 30, 2024 (%)

## U.S. equities



## Non-U.S. equities

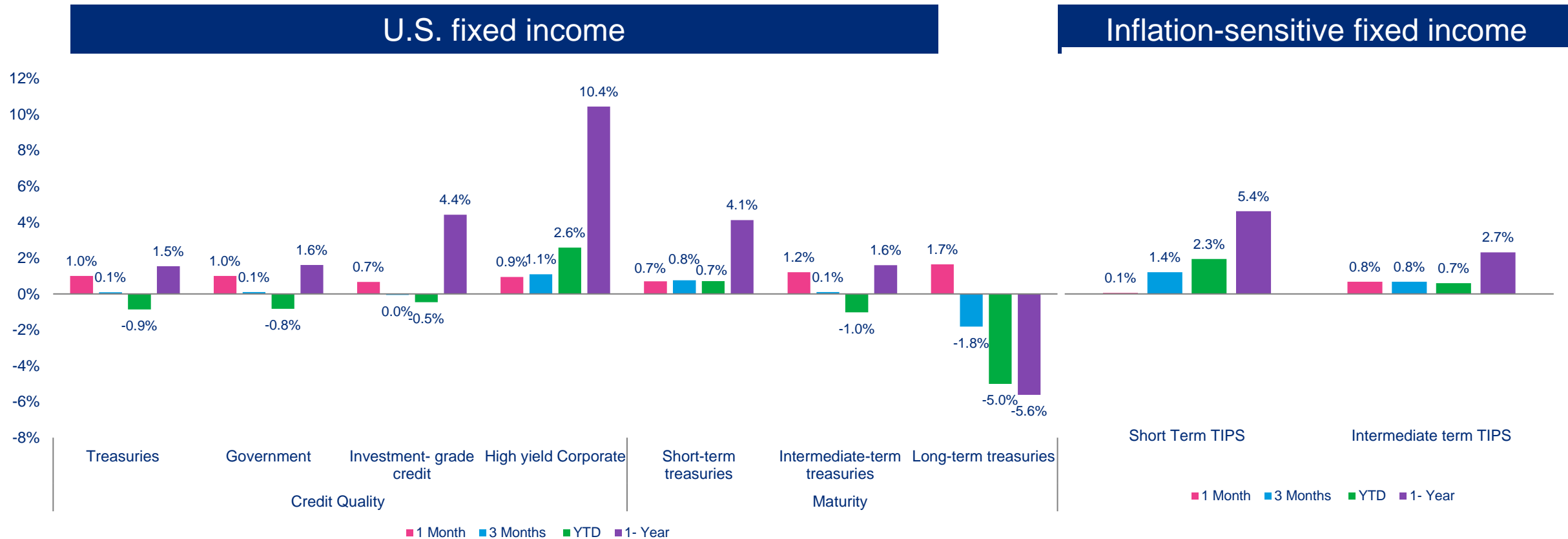


Source: Refinitiv, Bloomberg; as of 06/30/24

Large-Cap (CRSP US Mega Cap Index), Mid-Cap (CRSP US Mid Cap Index), Small-Cap (CRSP US Small Cap Index), Value (Russell 3000 Value Index), Growth (Russell 3000 Growth Index), Developed Markets (FTSE Developed All Cap ex US Index), Emerging Markets (FTSE Emerging Markets All Cap China A Inclusion Index)

# Global market returns – fixed income

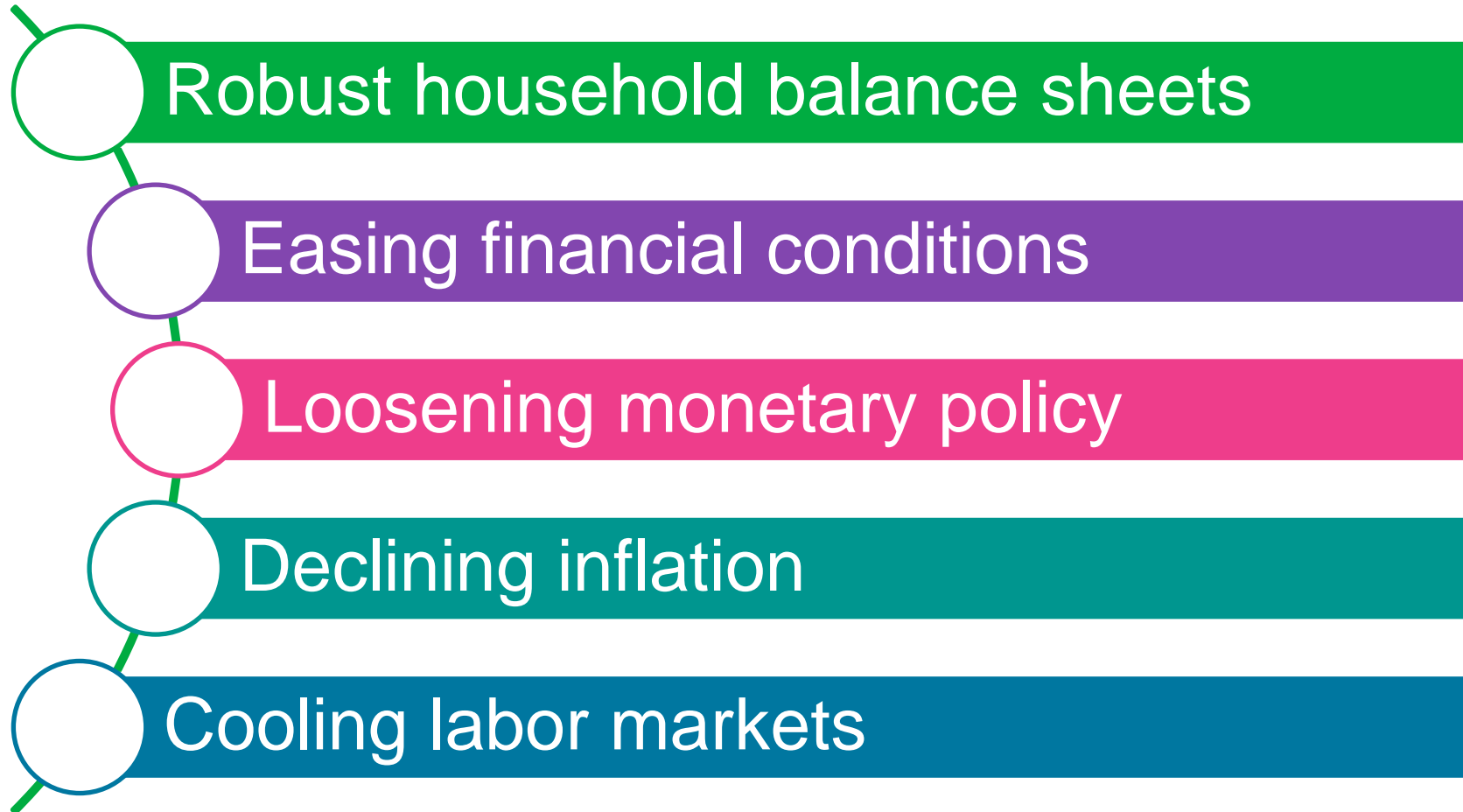
Global market returns as of June 30, 2024 (%)



Source: Refinitiv, Bloomberg; as of 06/30/24

Treasuries (Bloomberg US Treasury Index), Government (Bloomberg US Government Index), Investment-grade credit (Bloomberg US Credit Index), High Yield Corporate (Bloomberg US High Yield Corporate index), Short Term treasuries (Bloomberg US 1-5yr Treasury Index), Intermediate term treasuries (Bloomberg US 5-10yr Treasury Index), Long term Treasuries (Bloomberg US Long Treasury Index), Short Term TIPS (Bloomberg US Treasury 0-5yr TIPS Index), Intermediate term TIPS (Bloomberg US TIPS Index)

# Global economy should remain resilient driven by:





# Performance Summary

2

## Portfolio allocation summary as of June 30, 2024

| Endowment Pool Strategy   | Market value as of<br>06/30/2024 |             | Strategic asset allocations |              |            |                 |
|---|----------------------------------|-------------|-----------------------------|--------------|------------|-----------------|
|   |                                  |             | U.S. Stocks                 | Intl. Stocks | U.S. Bonds | Private Markets |
| <b>Public markets</b>   |                                  |             |                             |              |            |                 |
| Total Stock Market Index Fund Institutional   | \$37,087,413                     | Target      | 44.0%                       | 29.0%        | 15.0%      | 12.0%           |
| PRIMECAP Core Fund  | \$10,544,495                     | Current     | 45.2%                       | 29.5%        | 16.4%      | 8.8%            |
| U.S. Growth Fund Admiral  | \$4,104,953                      | Over/Under: | 1.2%                        | 0.5%         | 1.4%       | -3.2%           |
| Equity Income Fund Admiral  | \$3,995,356                      |             |                             |              |            |                 |
| Explorer Fund Admiral   | \$1,704,724                      |             |                             |              |            |                 |
| Total International Stock Market Index Institutional  | \$23,938,733                     |             |                             |              |            |                 |
| International Value Fund  | \$6,766,531                      |             |                             |              |            |                 |
| International Growth Fund Admiral   | \$6,827,123                      |             |                             |              |            |                 |
| Core Bond Fund Admiral  | \$20,875,412                     |             |                             |              |            |                 |
| Federal Money Market Fund   | \$61,875                         |             |                             |              |            |                 |
| <b>Subtotal</b>   | <b>\$115,906,614</b>             |             |                             |              |            |                 |
| <b>Private markets</b>  |                                  |             |                             |              |            |                 |
| ISQ Global Infrastructure Fund II (USTE), L.P. (as of 03.31.2024 adjusted for cash flows)     | \$573,996                        |             |                             |              |            |                 |
| Intercontinental U.S. Real Estate Investment Fund, LLC (as of 06.30.2024)                     | \$3,420,952                      |             |                             |              |            |                 |
| Strategic Investors Fund X Cayman, L.P. (as of 03.31.2024 adjusted for cash flows)            | \$1,014,647                      |             |                             |              |            |                 |
| Pointer Offshore, Ltd. (as of 06.30.2024)   | \$422,528                        |             |                             |              |            |                 |
| HarbourVest 2015 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$637,820                        |             |                             |              |            |                 |
| HarbourVest 2016 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$738,496                        |             |                             |              |            |                 |
| HarbourVest 2017 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$892,251                        |             |                             |              |            |                 |
| HarbourVest 2018 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$1,034,640                      |             |                             |              |            |                 |
| HarbourVest 2019 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$1,002,838                      |             |                             |              |            |                 |
| HarbourVest 2020 Global Fund L.P. (as of 03.31.2024 adjusted for cash flows)                  | \$920,677                        |             |                             |              |            |                 |
| Vanguard HarbourVest 2023 Private Equity Fund L.P. (as of 03.31.2024 adjusted for cash flows) | \$544,191                        |             |                             |              |            |                 |
| <b>Subtotal</b>   | <b>\$11,203,036</b>              |             |                             |              |            |                 |
| <b>Subtotal</b>   | <b>\$127,109,650</b>             |             |                             |              |            |                 |

\*values may not exactly match performance report due to timing of cash flows

| Expendable Pool            |                     |          | U.S. Stocks | Intl. Stocks | U.S. Bonds | Private Markets |
|----------------------------|---------------------|----------|-------------|--------------|------------|-----------------|
| Treasury Money Market Fund | \$15,216,690        | Current: | ---         | ---          | 100.0%     | ---             |
| <b>Subtotal</b>            | <b>\$15,216,690</b> |          |             |              |            |                 |

**Total** **\$142,326,340**

Non-Vanguard private equity or third party custodied asset data is provided as of June 30, 2024 or March 31, 2024 and held at the discretion of the client. Additionally, the information and reporting are offered at the specific request of the client. Mercer is providing the data via third party custody reporting and therefore the information may be subject to change or fluctuation.

Please read additional information in Disclosures sections.

# Portfolio monthly snapshot

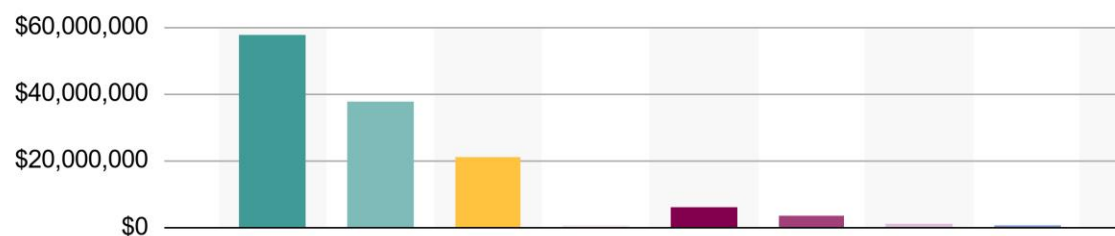
## Indian River State College Foundation Consolidated

As of June 30, 2024

### Cash flow and market activity by portfolio

|                            | One Month               | Fiscal<br>Year-to-Date  | One Year                |
|----------------------------|-------------------------|-------------------------|-------------------------|
| Beginning Market Value     | \$125,647,766.63        | \$108,576,028.04        | \$108,576,028.04        |
| Net Cash Flow              | \$121,300.00            | \$3,356,602.23          | \$3,356,602.23          |
| Net Capital Appreciation   | \$906,416.56            | \$12,570,302.73         | \$12,570,302.73         |
| Investment Income          | \$434,167.23            | \$2,606,717.42          | \$2,606,717.42          |
| <b>Ending Market Value</b> | <b>\$127,109,650.42</b> | <b>\$127,109,650.42</b> | <b>\$127,109,650.42</b> |

### Current asset allocation by sub-asset class



|            | U.S. Equity | Non-U.S. Equity | U.S. Fixed Income | Hedge Fund | Private Equity | Private Real Estate | Venture Capital | Money Market |
|------------|-------------|-----------------|-------------------|------------|----------------|---------------------|-----------------|--------------|
| Current \$ | 57,436,940  | 37,532,387      | 20,875,412        | 422,528    | 6,344,909      | 3,420,952           | 1,014,647       | 61,875       |
| Current %  | 45.19%      | 29.53%          | 16.42%            | 0.33%      | 4.99%          | 2.69%               | 0.80%           | 0.05%        |
| Policy %   | 44.00%      | 29.00%          | 15.00%            | 0.00%      | 9.00%          | 3.00%               | 0.00%           | 0.00%        |
| Difference | 1.19%       | 0.53%           | 1.42%             | 0.33%      | -4.01%         | -0.31%              | 0.80%           | 0.05%        |

### Performance summary

|                                 | 1 mo<br>(%) | 3 mo<br>(%) | FYTD<br>(%) | 1 yr<br>(%) | 3 yrs<br>(%) | 5 yrs<br>(%) | 10 yrs<br>(%) | Since<br>inception | Inception<br>date |
|---------------------------------|-------------|-------------|-------------|-------------|--------------|--------------|---------------|--------------------|-------------------|
| <b>Client portfolio (gross)</b> | 1.07        | 1.64        | 13.35       | 13.35       | 2.26         | 8.51         | -             | 7.93               | 11/30/18          |
| <b>Client portfolio (net)</b>   | 1.07        | 1.62        | 13.22       | 13.22       | 2.21         | 8.48         | -             | 7.91               | 11/30/18          |
| <b>Policy benchmark</b>         | 1.63        | 2.36        | 15.68       | 15.68       | 4.05         | 8.81         | -             | 8.14               | 11/30/18          |

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark represents. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**

# Portfolio monthly snapshot

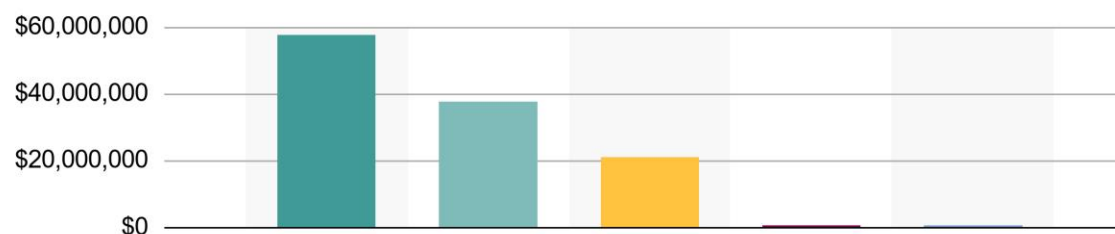
## Indian River State College Foundation - Vanguard Only

As of June 30, 2024

### Cash flow and market activity by portfolio

|                            | One Month               | Year-to-Date            | One Year                |
|----------------------------|-------------------------|-------------------------|-------------------------|
| Beginning Market Value     | \$114,970,999.08        | \$106,959,144.03        | \$95,696,474.04         |
| Net Cash Flow              | \$116,968.00            | \$576,739.74            | \$5,562,035.68          |
| Net Capital Appreciation   | \$928,671.11            | \$7,835,370.66          | \$12,585,578.28         |
| Investment Income          | \$434,167.23            | \$1,079,551.00          | \$2,606,717.42          |
| <b>Ending Market Value</b> | <b>\$116,450,805.42</b> | <b>\$116,450,805.42</b> | <b>\$116,450,805.42</b> |

### Current asset allocation by sub-asset class



|            | U.S. Equity | Non-U.S. Equity | U.S. Fixed Income | Private Equity | Money Market |
|------------|-------------|-----------------|-------------------|----------------|--------------|
| Current \$ | 57,436,940  | 37,532,387      | 20,875,412        | 544,191        | 61,875       |
| Current %  | 49.32%      | 32.23%          | 17.93%            | 0.47%          | 0.05%        |
| Policy %   | 49.00%      | 33.00%          | 18.00%            | 0.00%          | 0.00%        |
| Difference | 0.32%       | -0.77%          | -0.07%            | 0.47%          | 0.05%        |

### Performance summary

|                                 | 1 mo (%) | 3 mo (%) | FYTD (%) | 1 yr (%) | 3 yrs (%) | 5 yrs (%) | 10 yrs (%) | Since inception | Inception date |
|---------------------------------|----------|----------|----------|----------|-----------|-----------|------------|-----------------|----------------|
| <b>Client portfolio (gross)</b> | 1.19     | 1.82     | 14.92    | 14.92    | -         | -         | -          | 16.23           | 04/30/23       |
| <b>Client portfolio (net)</b>   | 1.19     | 1.79     | 14.78    | 14.78    | -         | -         | -          | 16.08           | 04/30/23       |
| <b>Policy benchmark</b>         | 1.60     | 1.91     | 15.55    | 15.55    | -         | -         | -          | 16.63           | 04/30/23       |

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark represents. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**

# Portfolio monthly snapshot

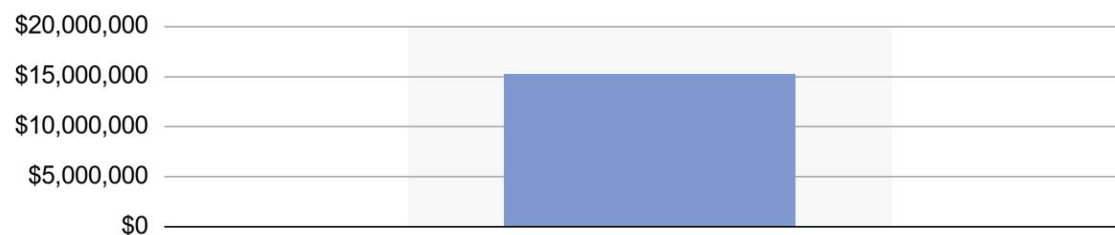
## Indian River State College Foundation Inc - MM

As of June 30, 2024

### Cash flow and market activity by portfolio

|                            | One Month              | Year-to-Date           | One Year               |
|----------------------------|------------------------|------------------------|------------------------|
| Beginning Market Value     | \$15,150,882.02        | \$18,377,161.63        | \$12,011,523.51        |
| Net Cash Flow              | \$0.00                 | -\$3,509,238.58        | \$2,476,364.56         |
| Net Capital Appreciation   | \$0.00                 | \$0.00                 | \$0.00                 |
| Investment Income          | \$65,807.84            | \$348,766.81           | \$728,801.79           |
| <b>Ending Market Value</b> | <b>\$15,216,689.86</b> | <b>\$15,216,689.86</b> | <b>\$15,216,689.86</b> |

### Current asset allocation by sub-asset class



| Money Market |            |
|--------------|------------|
| Current \$   | 15,216,690 |
| Current %    | 100.00%    |
| Policy %     | 100.00%    |
| Difference   | 0.00%      |

### Performance summary

|                                 | 1 mo (%) | 3 mo (%) | FYTD (%) | 1 yr (%) | 3 yrs (%) | 5 yrs (%) | 10 yrs (%) | Since inception | Inception date |
|---------------------------------|----------|----------|----------|----------|-----------|-----------|------------|-----------------|----------------|
| <b>Client portfolio (gross)</b> | 0.43     | 1.29     | 5.36     | 5.36     | -         | -         | -          | 5.32            | 04/30/23       |
| <b>Client portfolio (net)</b>   | 0.43     | 1.25     | 5.28     | 5.28     | -         | -         | -          | 5.25            | 04/30/23       |
| <b>Policy benchmark</b>         | 0.45     | 1.37     | 5.64     | 5.64     | -         | -         | -          | 5.58            | 04/30/23       |

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark represents. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**



# Performance summary—by securities

## Indian River State College Foundation - Vanguard Only

For the periods ended June 30, 2024

|  | Mkt value<br>(\$) | % of<br>portfolio | Policy<br>benchmark | 1 mo<br>(%) | 3 mo<br>(%) | FYTD<br>(%)  | 1 yr<br>(%)  | 3 yrs<br>(%) | 5 yrs<br>(%) | 10 yrs<br>(%) | Since<br>inception | Inception<br>date |
|--|-------------------|-------------------|---------------------|-------------|-------------|--------------|--------------|--------------|--------------|---------------|--------------------|-------------------|
| <b>Client portfolio (gross)</b>                                      | 116,450,805       | 100.0             | 100.0               | 1.19        | 1.82        | 14.92        | 14.92        | -            | -            | -             | 16.23              | 04/30/23          |
| <b>Client portfolio (net)</b>  |                   |                   |                     | 1.19        | 1.79        | 14.78        | 14.78        | -            | -            | -             | 16.08              | 04/30/23          |
| <b>Policy benchmark</b>  |                   |                   |                     | 1.60        | 1.91        | 15.55        | 15.55        | -            | -            | -             | 16.63              | 04/30/23          |
| <b>■ Equity</b>  | <b>94,969,327</b> | <b>81.6</b>       | <b>82.0</b>         | <b>1.18</b> | <b>2.04</b> | <b>17.51</b> | <b>17.51</b> | -            | -            | -             | <b>19.59</b>       | <b>04/30/23</b>   |
| Equity - Policy benchmark  |                   |                   |                     | 1.75        | 2.31        | 18.48        | 18.48        | -            | -            | -             | 20.24              | 04/30/23          |
| <b>• Domestic Equity</b>   | <b>57,436,940</b> | <b>49.3</b>       | <b>49.0</b>         | <b>2.77</b> | <b>2.93</b> | <b>22.89</b> | <b>22.89</b> | -            | -            | -             | <b>26.67</b>       | <b>04/30/23</b>   |
| Domestic Equity - Policy benchmark                                   |                   |                   |                     | 3.14        | 3.25        | 23.17        | 23.17        | -            | -            | -             | 26.98              | 04/30/23          |
| <b>- Vanguard Total Stock Market Index Fund Institutional Shares</b> | <b>37,087,413</b> | <b>31.8</b>       | <b>-</b>            | <b>3.14</b> | <b>3.25</b> | <b>23.21</b> | <b>23.21</b> | -            | -            | -             | <b>27.02</b>       | <b>04/30/23</b>   |
| Spliced Total Stock Market Index                                     |                   |                   |                     | 3.14        | 3.25        | 23.17        | 23.17        | -            | -            | -             | 26.98              | 04/30/23          |
| Multi-Cap Core Funds Average   |                   |                   |                     | 1.84        | 1.10        | 19.34        | 19.34        | -            | -            | -             | 22.18              | 04/30/23          |
| <b>- Vanguard PRIMECAP Core Fund</b>                                 | <b>10,544,495</b> | <b>9.1</b>        | <b>-</b>            | <b>2.16</b> | <b>3.10</b> | <b>23.79</b> | <b>23.79</b> | -            | -            | -             | <b>27.28</b>       | <b>04/30/23</b>   |
| MSCI US Prime Market 750 Index                                       |                   |                   |                     | 3.44        | 3.84        | 24.22        | 24.22        | -            | -            | -             | 28.02              | 04/30/23          |
| Multi-Cap Core Funds Average   |                   |                   |                     | 1.84        | 1.10        | 19.34        | 19.34        | -            | -            | -             | 22.18              | 04/30/23          |
| <b>- Vanguard U.S. Growth Fund Admiral Shares</b>                    | <b>4,104,953</b>  | <b>3.5</b>        | <b>-</b>            | <b>6.28</b> | <b>6.10</b> | <b>31.89</b> | <b>31.89</b> | -            | -            | -             | <b>41.40</b>       | <b>04/30/23</b>   |

NM: Due to the illiquid nature of private equity, returns are considered not meaningful until a year after the initial investment.

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark and asset-class benchmarks represent. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. All Returns greater than one year are annualized. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Unless otherwise noted, index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**

# Performance summary—by securities (continued)

## Indian River State College Foundation - Vanguard Only

For the periods ended June 30, 2024

|   | Mkt value<br>(\$) | % of<br>portfolio | Policy<br>benchmark | 1 mo<br>(%)  | 3 mo<br>(%)  | FYTD<br>(%)  | 1 yr<br>(%)  | 3 yrs<br>(%) | 5 yrs<br>(%) | 10 yrs<br>(%) | Since<br>inception | Inception<br>date |
|---|-------------------|-------------------|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------------|-------------------|
| Russell 1000 Growth Index   |                   |                   |                     | 6.74         | 8.33         | 33.48        | 33.48        | -            | -            | -             | 40.84              | 04/30/23          |
| Large-Cap Growth Funds Average  |                   |                   |                     | 5.89         | 6.35         | 31.53        | 31.53        | -            | -            | -             | 38.49              | 04/30/23          |
| <b>- Vanguard Equity Income Fund Admiral Shares</b>                         | <b>3,995,356</b>  | <b>3.4</b>        | <b>-</b>            | <b>-0.65</b> | <b>-0.68</b> | <b>14.36</b> | <b>14.36</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>13.30</b>       | <b>04/30/23</b>   |
| Spliced Equity Income Index   |                   |                   |                     | -0.18        | -1.17        | 15.42        | 15.42        | -            | -            | -             | 13.21              | 04/30/23          |
| Equity Income Funds Average   |                   |                   |                     | 0.17         | -0.33        | 14.07        | 14.07        | -            | -            | -             | 14.24              | 04/30/23          |
| <b>- Vanguard Explorer Fund Admiral Shares</b>                              | <b>1,704,724</b>  | <b>1.5</b>        | <b>-</b>            | <b>-1.31</b> | <b>-3.58</b> | <b>10.58</b> | <b>10.58</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>15.00</b>       | <b>04/30/23</b>   |
| Russell 2500 Growth Index   |                   |                   |                     | -0.54        | -4.22        | 9.02         | 9.02         | -            | -            | -             | 14.82              | 04/30/23          |
| Small-Cap Growth Funds Average  |                   |                   |                     | -0.05        | -2.77        | 9.92         | 9.92         | -            | -            | -             | 14.72              | 04/30/23          |
| <b>• International Equity</b>   | <b>37,532,387</b> | <b>32.2</b>       | <b>33.0</b>         | <b>-1.18</b> | <b>0.70</b>  | <b>9.77</b>  | <b>9.77</b>  | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>9.59</b>        | <b>04/30/23</b>   |
| International Equity - Policy benchmark                                     |                   |                   |                     | -0.31        | 0.86         | 11.68        | 11.68        | -            | -            | -             | 10.69              | 04/30/23          |
| <b>- Vanguard Total International Stock Index Fund Institutional Shares</b> | <b>23,938,733</b> | <b>20.6</b>       | <b>-</b>            | <b>-0.87</b> | <b>0.80</b>  | <b>11.00</b> | <b>11.00</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>10.15</b>       | <b>04/30/23</b>   |
| Spliced Total International Stock Index                                     |                   |                   |                     | -0.31        | 0.86         | 11.68        | 11.68        | -            | -            | -             | 10.69              | 04/30/23          |
| International Funds Average   |                   |                   |                     | -1.62        | 0.10         | 10.34        | 10.34        | -            | -            | -             | 9.44               | 04/30/23          |
| <b>- Vanguard International Growth Fund Admiral Shares</b>                  | <b>6,827,123</b>  | <b>5.9</b>        | <b>-</b>            | <b>-0.97</b> | <b>2.35</b>  | <b>9.02</b>  | <b>9.02</b>  | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>10.02</b>       | <b>04/30/23</b>   |
| Spliced International Index   |                   |                   |                     | -0.10        | 0.96         | 11.62        | 11.62        | -            | -            | -             | 10.53              | 04/30/23          |

NM: Due to the illiquid nature of private equity, returns are considered not meaningful until a year after the initial investment.

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark and asset-class benchmarks represent. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. All Returns greater than one year are annualized. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Unless otherwise noted, index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**

# Performance summary—by securities (continued)

## Indian River State College Foundation - Vanguard Only

For the periods ended June 30, 2024

|   | Mkt value<br>(\$) | % of<br>portfolio | Policy<br>benchmark | 1 mo<br>(%)  | 3 mo<br>(%)  | FYTD<br>(%) | 1 yr<br>(%) | 3 yrs<br>(%) | 5 yrs<br>(%) | 10 yrs<br>(%) | Since<br>inception | Inception<br>date |
|---|-------------------|-------------------|---------------------|--------------|--------------|-------------|-------------|--------------|--------------|---------------|--------------------|-------------------|
| International Funds Average                     |                   |                   |                     | -1.62        | 0.10         | 10.34       | 10.34       | -            | -            | -             | 9.44               | 04/30/23          |
| <b>- Vanguard International Value Fund</b>      | <b>6,766,531</b>  | <b>5.8</b>        | <b>-</b>            | <b>-2.52</b> | <b>-1.29</b> | <b>6.16</b> | <b>6.16</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>7.06</b>        | <b>04/30/23</b>   |
| Spliced International Index                     |                   |                   |                     | -0.10        | 0.96         | 11.62       | 11.62       | -            | -            | -             | 10.53              | 04/30/23          |
| International Funds Average                     |                   |                   |                     | -1.62        | 0.10         | 10.34       | 10.34       | -            | -            | -             | 9.44               | 04/30/23          |
| <b>■ Fixed Income</b>                           | <b>20,875,412</b> | <b>17.9</b>       | <b>18.0</b>         | <b>0.89</b>  | <b>0.31</b>  | <b>3.41</b> | <b>3.41</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>1.66</b>        | <b>04/30/23</b>   |
| Fixed Income - Policy benchmark                 |                   |                   |                     | 0.92         | 0.08         | 2.73        | 2.73        | -            | -            | -             | 1.06               | 04/30/23          |
| <b>• Domestic Fixed Income</b>                  | <b>20,875,412</b> | <b>17.9</b>       | <b>18.0</b>         | <b>0.89</b>  | <b>0.31</b>  | <b>3.41</b> | <b>3.41</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>1.66</b>        | <b>04/30/23</b>   |
| Domestic Fixed Income - Policy benchmark        |                   |                   |                     | 0.92         | 0.08         | 2.73        | 2.73        | -            | -            | -             | 1.06               | 04/30/23          |
| <b>- Vanguard Core Bond Fund Admiral Shares</b> | <b>20,875,412</b> | <b>17.9</b>       | <b>-</b>            | <b>0.89</b>  | <b>0.31</b>  | <b>3.41</b> | <b>3.41</b> | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>1.66</b>        | <b>04/30/23</b>   |
| Bloomberg U.S. Aggregate Float Adjusted Index   |                   |                   |                     | 0.92         | 0.08         | 2.73        | 2.73        | -            | -            | -             | 1.06               | 04/30/23          |
| Spliced Core Bond Funds Average                 |                   |                   |                     | 1.01         | 0.24         | 3.37        | 3.37        | -            | -            | -             | 1.65               | 04/30/23          |
| <b>■ Alternative</b>                            | <b>544,191</b>    | <b>0.5</b>        | <b>-</b>            | <b>NM</b>    | <b>NM</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>NM</b>          | <b>12/31/23</b>   |
| <b>• Private Equity</b>                         | <b>544,191</b>    | <b>0.5</b>        | <b>-</b>            | <b>NM</b>    | <b>NM</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>NM</b>          | <b>12/31/23</b>   |
| <b>■ Short-Term Reserves</b>                    | <b>61,875</b>     | <b>0.1</b>        | <b>-</b>            | <b>-</b>     | <b>-</b>     | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b>     | <b>-</b>      | <b>-</b>           | <b>06/30/24</b>   |

NM: Due to the illiquid nature of private equity, returns are considered not meaningful until a year after the initial investment.

**Source:** Vanguard. See Benchmark allocation history for description of what the policy benchmark and asset-class benchmarks represent. Policy Benchmark is rebalanced monthly. Portfolio is generally rebalanced quarterly, but may vary. All Returns greater than one year are annualized. **Past performance is not a guarantee of future results.** Diversification and asset allocation can not ensure profit or prevent loss. All returns shown are time-weighted (TWR). Gross Portfolio returns include the deduction of all underlying fund expense ratios, but are gross of advisory, service fees, and purchase/redemption fees applied to the client portfolio. Net Portfolio returns are net of all advisory and security-level fees and expenses. Both Gross and Net returns do reflect the reinvestment of dividends, capital gains, and interest but do not reflect the deduction of taxes. Had those expenses been deducted then performance would have been lower. Indexes are unmanaged; therefore direct investment is not possible. Unless otherwise noted, index returns do not reflect deduction of fees and expenses but do reflect reinvestment of dividends, capital gains, and interest. **Read additional information in Benchmark and Disclosures sections.**



# Market Performance During Elections

3

# Overview

- In an election period, a frequent question is what election outcome has been associated with the strongest market performance.
- We have evaluated market performance over the period since 1940 and identified the performance associated with which party was in control of the US House, Senate and Presidency.
- This analysis indicates that there is no clear correlation between which party is in control and market performance.
- The strongest performance has generally come when control of congress was split.

# Methodology and Limitations

- **Methodology**

- The analysis shows how the US equity market (proxied by the S&P 500 Price Index) has performed across different political regimes (as defined by Republican or Democratic control of presidency and congress)
- Each period is the two-year return following each election day reflecting the two-year cadence of congressional elections
- We then take the average of each regime (presidential, senate, house, total control, split congress) as an indicator of market performance that coincided with each regime

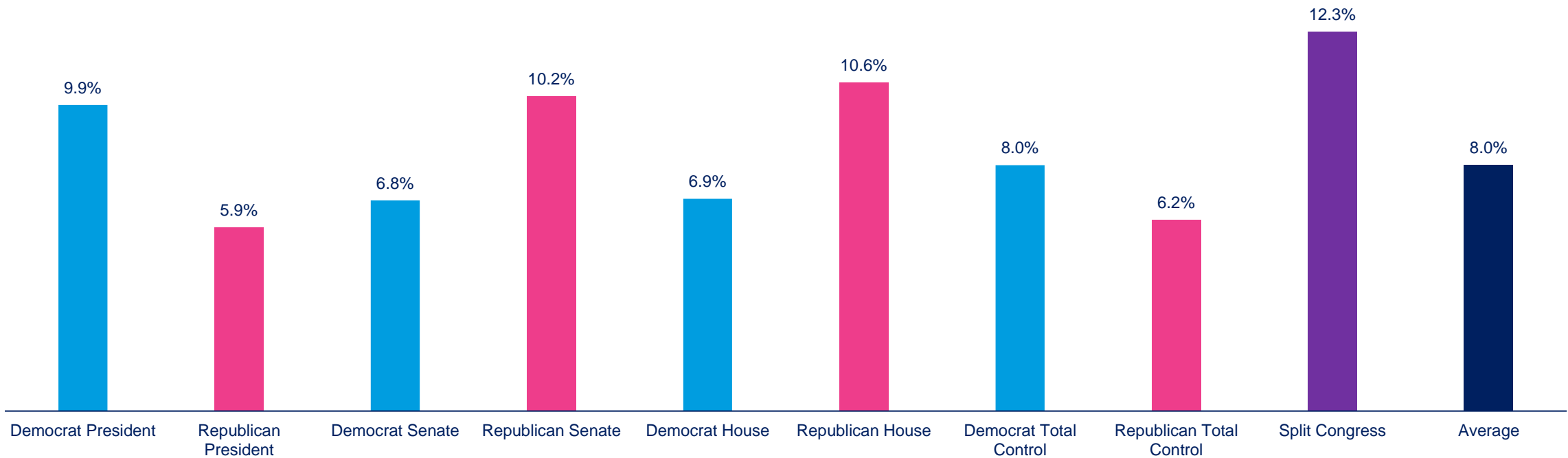
- **Limitations**

- **Cadence overlap:** Only 1/3 of senate seats are up for elections and presidential elections take place every four years. A two-year cut-off point should give us a reasonable idea of the market impact specific US political regime may have but may not be a full representation of each regime. There is also overlap between presidential and congressional regimes.
- **Politics shifting over time:** political philosophies of each party have shifted over time, for which this analysis cannot account. For example, the Democratic Party may have exercised more or less fiscal restraint in various periods or the Republican Party may have been more or less favorable towards trade at times.
- **Correlations vs causation:** there are many market drivers such as business cycle, monetary policy and geopolitics that can overshadow domestic politics. **The analysis should not be presented as ‘evidence’ that a Democratic President or a split Congress have ‘caused’ higher performance but that they have merely coincided with it.**

# Market performance in different political regimes

Strongest performance under Republican Congress and Split Congress (2-year period)

S&P 500 Average 2-Year Post Election Return (Annualized)  
1940 - 2022

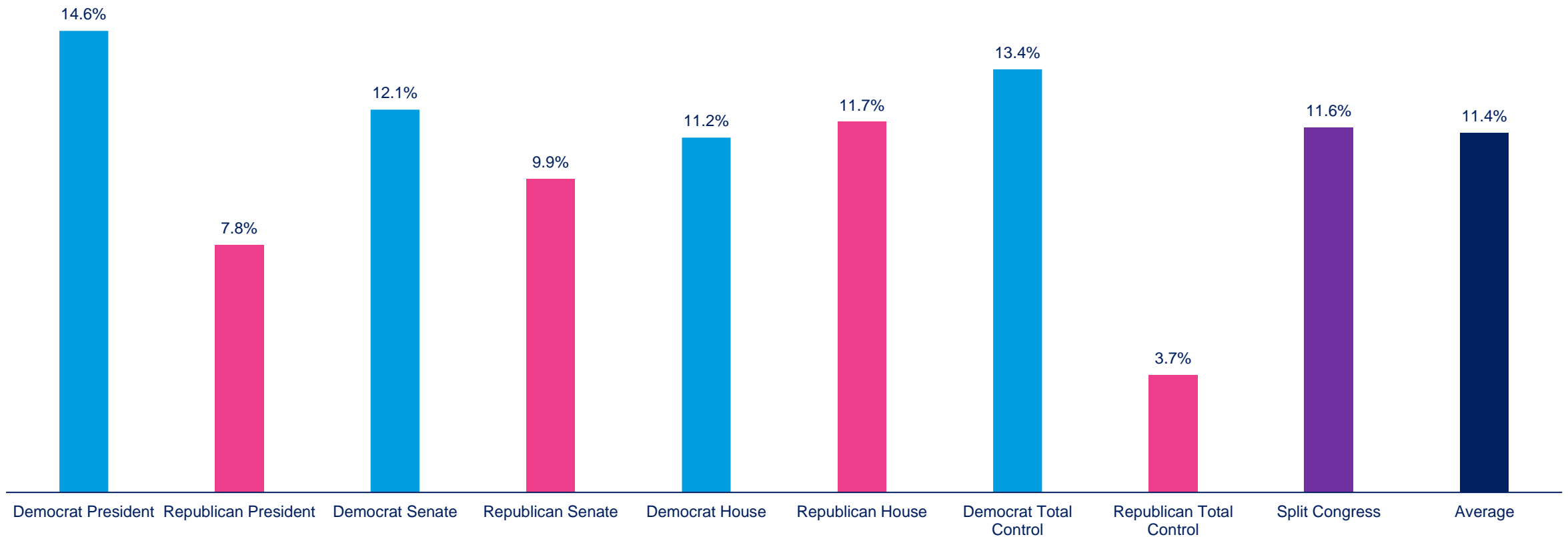


Source: Bloomberg, Mercer Analysis as of 4/12/2024

# Market performance in different political regimes

1-Year period

S&P 500 Average 1-Year Post Election Return (Annualized)  
1940 - 2022

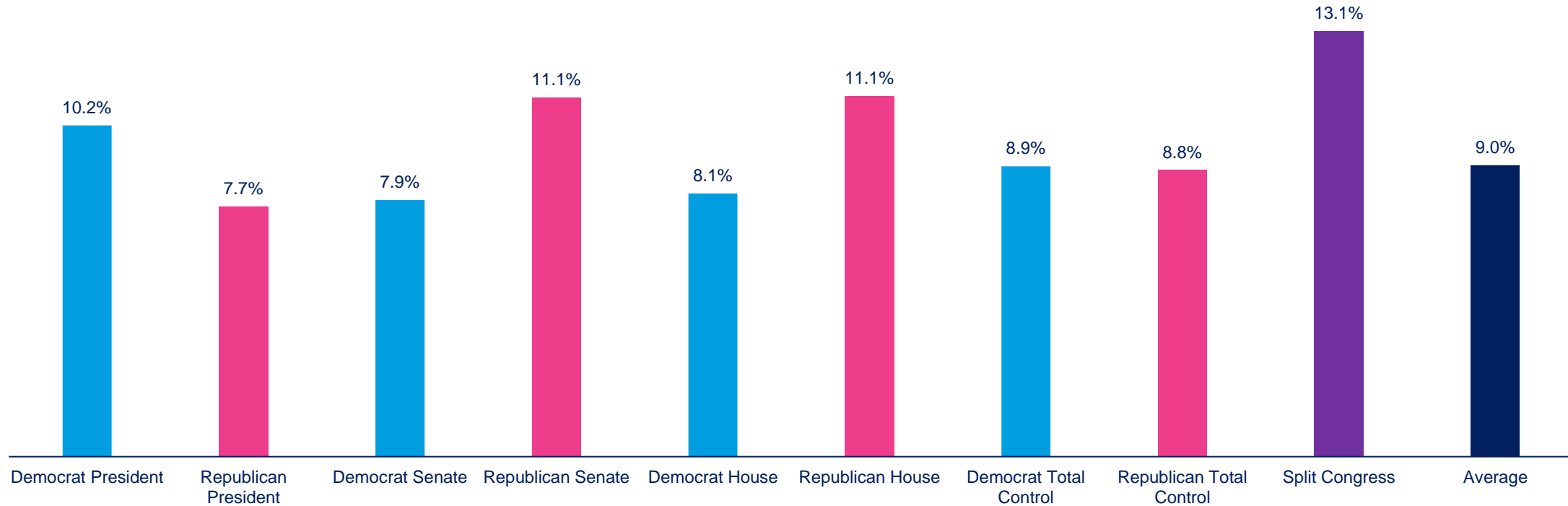


Source: Bloomberg, Mercer Analysis as of 4/12/2024

# Market performance in different political regimes

3-year period

S&P 500 Average 3-Year Post Election Return (Annualized)  
1940 - 2022



Source: Bloomberg, Mercer Analysis as of 4/12/2024



**Foundation Board of Directors**

## **Foundation Financial Report**

**Ken Kurdziel, OFCO**  
James Moore and Co.



## ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors  
Indian River State College Foundation, Inc.:

Management (including James Moore & Co., P.L.) is responsible for the accompanying financial statements of Indian River State College Foundation, Inc., which comprise the statements of net position as of June 30, 2024 and June 30, 2023, the related statements of revenues, expenses and changes in net position for the month and period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying Statement of Revenues, Expenses and changes in Net Position Budget versus Actual as of June 30, 2024 (pages 4-5), is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has omitted management discussion and analysis that accounting principles generally accepted in the United States of America requires to be presented to supplement the basic financial statements. Such missing information, although not part of the basic financial statements is required by accounting principles generally accepted in the United States of America who considers it to be an essential part of financial reporting and for placing the basic financial statements in an appropriate operations, economic, or historical context.

Management has elected to omit substantially all of the disclosures and statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about Indian River State College Foundation, Inc.'s net position, results of operations and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Indian River State College Foundation, Inc.

*James Moore + Co., P.L.*

Gainesville, Florida  
July 31, 2024



**Indian River State College Foundation**  
**Statements of Net Position**  
**June 30, 2024 and 2023**

|  | 06/30/2024         | 06/30/2023         |
|--|--------------------|--------------------|
| <b>Assets</b>                              |                    |                    |
| Current Assets                             |                    |                    |
| Cash and Cash Equivalents                  | 2,163,934          | 11,879,479         |
| Accounts Receivable, Net                   | 597,232            | 4,793,173          |
| Short Term Investments                     | 15,216,690         | 12,011,523         |
| Other Current Assets                       | 220,511            | 132,915            |
| Total Current Assets                       | 18,198,367         | 28,817,090         |
| Long-term Assets                           |                    |                    |
| Property & Equipment                       | 3,962,164          | 26,442,268         |
| Other Long-term Assets                     | 3,347,872          | 3,383,675          |
| Total Long-term Assets                     | 7,310,036          | 29,825,943         |
| Investments                                |                    |                    |
| Long Term Investments                      | 127,180,507        | 117,440,815        |
| Total Investments                          | 127,180,507        | 117,440,815        |
| <b>Total Assets</b>                        | <b>152,688,910</b> | <b>176,083,848</b> |
| <b>Liabilities and Net Position</b>        |                    |                    |
| Liabilities                                |                    |                    |
| Short-term Liabilities                     |                    |                    |
| Accounts Payable and Accrued Expenses      | 1,182,639          | 6,719,816          |
| Deferred Revenue                           | 18,180             | 52,134             |
| Notes Payable - River Hammock - Short Term | 247,679            | 243,508            |
| Security Deposits                          | 3,700              | 19,159             |
| Total Short-term Liabilities               | 1,452,198          | 7,034,617          |
| Long Term Liabilities                      |                    |                    |
| Notes Payable -River Hammock - Long Term   | 3,610,015          | 3,856,423          |
| Total Long Term Liabilities                | 3,610,015          | 3,856,423          |
| Total Liabilities                          | 5,062,213          | 10,891,040         |
| Net Position                               | 147,626,697        | 165,192,808        |
| <b>Total Liabilities and Net Position</b>  | <b>152,688,910</b> | <b>176,083,848</b> |

See Accountants' Compilation Report

**Indian River State College Foundation**  
**Statements of Revenues, Expenses, And Changes in Net Position**  
**For the Year to Date Ended June 30, 2024 and 2023**

|  | 06/30/2024       | 06/30/2023        |
|--|------------------|-------------------|
| <b>Change in Net Position</b>                                |                  |                   |
| Operating Income (Loss)                                      |                  |                   |
| Revenues   |                  |                   |
| Contributions - Operating                                    | 427,126          | 1,352,189         |
| Contributions from College - Capital Projects                | 1,470,959        | 3,527,290         |
| Rentals Dorm   | 78,421           | 86,273            |
| Debt Forgiveness Income                                      | -                | 7,778,551         |
| Miscellaneous Revenues                                       | 7,620            | -                 |
| Total Revenues   | 1,984,126        | 12,744,303        |
| Expenditures   |                  |                   |
| College Support  |                  |                   |
| College Support - Travel                                     | 10               | (406)             |
| College Support - Other Goods and Services - Designated      | 460,724          | 237,130           |
| College Support - Other Goods and Services - Undesignated    | 70,673           | 87,408            |
| College Support - Lobbying Services                          | 97,500           | 98,012            |
| College Support - Capital Outlay                             | 738,631          | 1,774,105         |
| College Support - Indiantown High School Operating Support   | -                | 250,000           |
| College Support - Personnel                                  | 135,170          | -                 |
| College Support - Scholarships and Waivers                   | 80,777           | 968,592           |
| College Support - Scholarships and Waivers - Promise Program | -                | 389,409           |
| Total College Support  | 1,583,485        | 3,804,250         |
| Foundation operating expenditures                            |                  |                   |
| Public Relations   | 500              | 25,000            |
| Fundraising Expenses   | 21,290           | 22,308            |
| Fundraising-Capital Campaign                                 | 82,022           | -                 |
| Training and Related Fees                                    | 11,550           | 513               |
| Depreciation & Amortization Expense                          | 102,566          | 109,071           |
| Subscriptions  | 15,653           | 18,176            |
| Interest Expense   | 16,936           | 17,985            |
| Office Materials and Supplies                                | 16,730           | 7,672             |
| Other Expenses   | -                | 1,171             |
| Service Fee Expenses   | 1,669            | 1,725             |
| Other Services   | 8,649            | 22,934            |
| Professional Fees  | 84,537           | 61,092            |
| Repairs & Maintenance  | 31,895           | 14,497            |
| Maintenance & Construction Supplies                          | 3,235            | 2,277             |
| Telecommunications   | 330              | 316               |
| Travel Expense   | 744              | 995               |
| Utilities  | 27,738           | 36,500            |
| Personnel  | 256,698          | 247,453           |
| Total Foundation Operating Expenditures                      | 682,742          | 589,685           |
| Total Expenditures   | 2,266,227        | 4,393,935         |
| Operating Income (Loss)                                      | (282,101)        | 8,350,368         |
| Investment Income (Loss), net                                |                  |                   |
| Investment Income (Loss), net                                | 2,428,033        | 4,137,321         |
| Investment Fees  | (39,499)         | -                 |
| Total Investment Income (Loss), net                          | 2,388,534        | 4,137,321         |
| <b>Total Change in Net Position</b>                          | <b>2,106,433</b> | <b>12,487,689</b> |

See Accountants' Compilation Report

**Indian River State College Foundation**  
**Statement of Revenues, Expenses, And Changes in Net Position**  
**Budget versus Actual**  
**For the Year to Date Ended June 30, 2024**

|  | <u>Actual</u>    | <u>Budget</u>    | <u>Variance</u> | <u>Percentage<br/>Variance</u> |
|--|------------------|------------------|-----------------|--------------------------------|
| <b>Change in Net Position</b>                                |                  |                  |                 |                                |
| Operating Income (Loss)                                      |                  |                  |                 |                                |
| Revenues   |                  |                  |                 |                                |
| Contributions - Operating                                    | 427,126          | 1,400,001        | (972,875)       | (69.49) %                      |
| Contributions from College - Capital Projects                | 1,470,959        | -                | 1,470,959       | 100.00 %                       |
| Rentals Dorm   | 78,421           | 262,500          | (184,079)       | (70.12) %                      |
| Miscellaneous Revenues                                       | 7,620            | -                | 7,620           | 100.00 %                       |
| Total Revenues   | <u>1,984,126</u> | <u>1,662,501</u> | <u>321,625</u>  | <u>19.34 %</u>                 |
| Expenditures   |                  |                  |                 |                                |
| College Support  |                  |                  |                 |                                |
| College Support - Travel                                     | 10               | -                | (10)            | 100.00 %                       |
| College Support - Other Goods and Services - Designated      | 460,724          | 191,499          | (269,225)       | 140.58 %                       |
| College Support - Other Goods and Services - Undesignated    | 70,673           | 253,500          | 182,827         | (72.12) %                      |
| College Support - Lobbying Services                          | 97,500           | 97,500           | -               | -                              |
| College Support - Capital Outlay                             | 738,631          | -                | (738,631)       | 100.00 %                       |
| College Support - Indiantown High School Operating Support   | -                | 200,001          | 200,001         | (100.00) %                     |
| College Support - Personnel                                  | 135,170          | -                | (135,170)       | 100.00 %                       |
| College Support - Scholarships and Waivers                   | 80,777           | 592,251          | 511,474         | (86.36) %                      |
| College Support - Scholarships and Waivers - Promise Program | -                | 999,999          | 999,999         | (100.00) %                     |
| Total College Support  | <u>1,583,485</u> | <u>2,334,750</u> | <u>751,265</u>  | <u>(32.17) %</u>               |
| Foundation operating expenditures                            |                  |                  |                 |                                |
| Public Relations   | 500              | 56,499           | 55,999          | (99.11) %                      |
| Fundraising Expenses   | 21,290           | 19,251           | (2,039)         | 10.59 %                        |
| Fundraising-Capital Campaign                                 | 82,022           | 255,000          | 172,978         | (67.83) %                      |
| Training and Related Fees                                    | 11,550           | -                | (11,550)        | 100.00 %                       |
| Depreciation & Amortization Expense                          | 102,566          | 112,251          | 9,685           | (8.62) %                       |
| Subscriptions  | 15,653           | 17,001           | 1,348           | (7.92) %                       |
| Insurance Expense  | -                | 8,250            | 8,250           | (100.00) %                     |
| Interest Expense   | 16,936           | 18,249           | 1,313           | (7.19) %                       |
| Office Materials and Supplies                                | 16,730           | 13,500           | (3,230)         | 23.92 %                        |
| Service Fee Expenses   | 1,669            | 1,749            | 80              | (4.55) %                       |
| Other Services   | 8,649            | 18,249           | 9,600           | (52.60) %                      |
| Professional Fees  | 84,537           | 77,001           | (7,536)         | 9.78 %                         |
| Repairs & Maintenance  | 31,895           | 16,251           | (15,644)        | 96.26 %                        |
| Maintenance & Construction Supplies                          | 3,235            | 1,749            | (1,486)         | 84.95 %                        |
| Telecommunications   | 330              | 249              | (81)            | 32.62 %                        |
| Travel Expense   | 744              | 999              | 255             | (25.51) %                      |
| Utilities  | 27,738           | 34,500           | 6,762           | (19.60) %                      |

See Accountants' Compilation Report

**Indian River State College Foundation**  
**Statement of Revenues, Expenses, And Changes in Net Position**  
**Budget versus Actual**  
**For the Year to Date Ended June 30, 2024**

|   | <u>Actual</u>    | <u>Budget</u>  | <u>Variance</u>  | <u>Percentage<br/>Variance</u> |
|---|------------------|----------------|------------------|--------------------------------|
| Personnel                               | 256,698          | 340,749        | 84,051           | (24.66) %                      |
| Total Foundation Operating Expenditures | 682,742          | 991,497        | 308,755          | (31.14) %                      |
| Total Expenditures                      | 2,266,227        | 3,326,247      | 1,060,020        | (31.86) %                      |
| Operating Income (Loss)                 | (282,101)        | (1,663,746)    | 1,381,645        | (83.04) %                      |
| Investment Income (Loss), net           |                  |                |                  |                                |
| Investment Income (Loss), net           | 2,428,033        | 2,025,000      | 403,033          | 19.90 %                        |
| Investment Fees                         | (39,499)         | (13,500)       | (25,999)         | 192.58 %                       |
| Total Investment Income (Loss), net     | 2,388,534        | 2,011,500      | 377,034          | 18.74 %                        |
| <b>Total Change in Net Position</b>     | <b>2,106,433</b> | <b>347,754</b> | <b>1,758,679</b> | <b>505.72 %</b>                |



**Foundation Board of Directors**

## **Audit Report**

**Laura Anne Pray**  
Partner  
Berman Hopkins CPAs

**INDIAN RIVER STATE  
COLLEGE FOUNDATION, INC.**

**FINANCIAL STATEMENTS**

**MARCH 31, 2024**

Draft

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
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**MARCH 31, 2024**

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Draft

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Indian River State College Foundation  
Fort Pierce, FL

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the accompanying financial statements of the business-type activities of Indian River State College Foundation, Inc. (the "Foundation"), a component unit of Indian River State College (the "College"), as of and for the year ended March 31, 2024, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Foundation as of March 31, 2024, and the respective changes in financial position, and the cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including, any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that management's discussion and analysis as listed in the table of contents be presented to supplement the basic financial statements. Such information is the responsibility of management, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated \_\_\_\_\_, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

---

Melbourne, FL

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**MARCH 31, 2024**

**INTRODUCTION**

The Indian River State College Foundation, Inc. (the Foundation) is a nonprofit entity established to solicit and manage funds for the benefit of Indian River State College (the College). The Foundation is governed by a board of directors (the Board) consisting of a majority of volunteer board members, some of whom are significant donors to the Foundation. The Board also includes ex-officio College and Foundation officials. Board members are subject to approval by the College Board of Trustees.

Management's discussion and analysis (MD&A) provides an overview of the financial position and activities of the Foundation, for the fiscal year ended March 31, 2024, with comparisons to the fiscal year ended March 31, 2023, and should be read in conjunction with the financial statements and notes thereto. The MD&A, financial statements, and notes thereto are the responsibility of management of the Foundation.

**FINANCIAL HIGHLIGHTS**

The Foundation's assets decreased by approximately \$18 million as compared to the prior year primarily due to the transfer of Indiantown High School, a charter school managed by the College for which the Foundation funded the construction of a new permanent facility and transferred this facility to the College upon completion of its construction. The Foundation's liabilities decreased by approximately \$10 million as compared to the prior year primarily due to the forgiveness of the remaining balances of a pledge liability by the Foundation to the College that was at approximately \$8.9 million at the prior fiscal year-end. During fiscal year 2024, the Foundation's net position, which represents the excess of total assets over liabilities and deferred inflows of resources, decreased by approximately \$7 million from the prior year-end.

The Foundation's operating revenues increased by approximately \$25.3 million as compared to the prior year primarily driven by substantial investment gains in the current year. The Foundation expects that contribution revenue may fluctuate from year to year and that large contributions are the result of cultivation efforts spanning various years. Investment performance is dependent on the financial markets and the Foundation manages the portfolio with a long-term philosophy of capital appreciation. The Foundation's operating expenses increased by approximately \$25.4 million as compared to the prior year primarily attributable to the transfer of Indiantown High School and additional support to the College for Indian River State College Promise Program (tuition paid program funded by the Foundation).

**OVERVIEW OF FINANCIAL STATEMENTS**

Pursuant to Governmental Accounting Standards Board (GASB) Statement No. 35, the Foundation's financial report consists of three basic financial statements for its business-type activities: the statements of net position; the statements of revenues, expenses, and changes in net position; and the statements of cash flows.

**THE STATEMENTS OF NET POSITION**

The statements of net position reflect the assets and liabilities of the Foundation, using the accrual basis of accounting, and present the financial position of the Foundation at a specified time. Assets less liabilities equals net position, which is one indicator of the Foundation's current financial condition.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**MARCH 31, 2024**  
(Continued)

The following summarizes the Foundation's statements of net position at year-end for the current and prior fiscal years:

|                                 | <u>2024</u>           | <u>2023</u>           | <u>\$ Variance</u>     | <u>% Variance</u> |
|---------------------------------|-----------------------|-----------------------|------------------------|-------------------|
| Current assets                  | \$ 15,636,696         | \$ 12,444,130         | \$ 3,192,566           | 26%               |
| Capital assets, net             | 4,053,698             | 20,343,326            | (16,289,628)           | -80%              |
| Long term investments           | 130,263,790           | 135,184,079           | (4,920,289)            | -4%               |
| Other noncurrent assets         | 3,605,118             | 3,630,480             | (25,362)               | -1%               |
| Total assets                    | <u>\$ 153,559,302</u> | <u>\$ 171,602,015</u> | <u>\$ (18,042,713)</u> | <u>-11%</u>       |
| Current liabilities             | \$ 4,367,115          | \$ 14,979,629         | \$ (10,612,514)        | -71%              |
| Noncurrent liabilities          | 3,671,925             | 3,917,267             | (245,342)              | -6%               |
| Total liabilities               | <u>\$ 8,039,040</u>   | <u>\$ 18,896,896</u>  | <u>\$ (10,857,856)</u> | <u>-57%</u>       |
| Unrestricted                    | \$ 23,873,031         | \$ 27,707,834         | \$ (3,834,803)         | -14%              |
| Invested in capital assets, net | 135,143               | 16,183,584            | (16,048,441)           | -99%              |
| Restricted – expendable         | 85,861,521            | 78,155,787            | 7,705,734              | 10%               |
| Restricted – nonexpendable      | 35,650,567            | 30,657,914            | 4,992,653              | 16%               |
| Total net position              | <u>\$ 145,520,262</u> | <u>\$ 152,705,119</u> | <u>\$ (7,184,857)</u>  | <u>-5%</u>        |

Total assets as of March 31, 2024, decreased by approximately \$18 million, or 11%, as compared to the prior year. Capital assets decreased in the current year due to the transfer of Indiantown High School to the College. Investments decreased from the prior year due to the utilization of funds to complete the construction of Indiantown High School and other support to the College, offset by increases from current year investment income.

Total liabilities as of March 31, 2024, decreased by approximately \$10.8 million, or 57%, as compared to the prior year. The decrease is mainly due to debt forgiveness on pledge payable to the College, and principal paydowns on the long-term debt associated with the River Hammock apartment.

Net position represents the residual interest in the Foundation's assets after deducting liabilities. Total net position as of March 31, 2024, decreased by approximately \$7.1 million, or 5%, as compared to the prior year. The decrease in net position is mainly attributable to the transfer of Indiantown High School (decrease) and the positive investment returns (increase).

Net position is reported in three classifications: net investment in capital assets, restricted net position, and unrestricted net position. Net investment in capital assets reflects total capital assets, net of accumulated depreciation, less any capital-related borrowing. Restricted net position consists of restricted nonexpendable resources, which represent permanent endowments to be held in perpetuity, while expendable resources are made up of external, donor-restricted funds and appreciation from the endowments. Unrestricted net position represents funds that are available without restriction for carrying out the Foundation's objectives.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**MARCH 31, 2024**  
(Continued)

**THE STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**

The statements of revenues, expenses, and changes in net position present the Foundation's revenue and expense activity, categorized as operating and nonoperating. Revenues and expenses are recognized when earned or incurred, regardless of when cash is received or paid.

The following summarizes the Foundation's changes in net position for the fiscal years ended:

|                                       | <u>2024</u>           | <u>2023</u>           | <u>\$ Variance</u>  | <u>% Variance</u> |
|---------------------------------------|-----------------------|-----------------------|---------------------|-------------------|
| Operating revenue                     | \$ 23,076,092         | \$ (2,252,945)        | \$ 25,329,037       | 1,124%            |
| Operating expense                     | 38,578,374            | 13,109,089            | 25,469,285          | 194%              |
| Operating income (loss)               | (15,502,282)          | (15,362,034)          | (140,248)           | 1%                |
| Nonoperating revenues (expenses)      | 7,708,553             | 3,732,945             | 3,975,608           | 107%              |
| Contributions to permanent endowments | 608,872               | 740,518               | (131,646)           | -18%              |
| Change in net position                | <u>\$ (7,184,857)</u> | <u>\$(10,888,571)</u> | <u>\$ 3,703,714</u> | <u>-34%</u>       |

GASB Statement No. 35 categorizes revenues as either operating or nonoperating. Operating revenues represent ongoing activities of the Foundation, as well as ongoing activities that are in support of the College's programs. Operating activities are related to the Foundation's mission, which is to encourage, solicit, receive and administer gifts in support of the advancement of the College and its objectives. Operating revenues for the Foundation consist primarily of contributions, investment earnings, and rental income from the Foundation's River Hammock apartment complex.

Total operating revenues increased by approximately \$25 million, or 1124%, as compared to the prior year.

The increase in total operating revenues is mainly attributable to significant investment gains in the current year.

Rental income was level when compared to the prior year. Contributions were approximately \$2 million lower than the prior year, primarily driven by some large one-time contributions in support of capital projects received in the prior year.

GASB Statement No. 35 categorizes expenses as either operating or nonoperating. Operating expenses represent ongoing activities of the Foundation, as well as ongoing activities that are in support of the College, such as programs, scholarships and building support. The majority of the Foundation's expenses are operating expenses as defined by GASB. GASB gives financial reporting entities the choice of reporting operating expenses in either their functional or natural classifications. The Foundation has chosen to report operating expenses by their functional classifications on the statements of revenues, expenses, and changes in net position.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**MARCH 31, 2024**  
(Continued)

Total operating expenses increased by approximately \$25.4 million, or 194%, as compared to the prior year, primarily driven by the transfer of Indiantown Charter High School, a charter school constructed by the Foundation for the benefit of the College.

Total nonoperating revenues increased by approximately \$3.9 million, driven entirely by a debt forgiveness from the College.

Endowment contributions were consistent with the prior year. Endowment contributions are recognized as revenue as they are received in cash. The earnings on an endowment, rather than the endowment itself, are intended for spending. The endowment is invested in perpetuity. The increase in endowment contributions is reflective of the Foundation's focus on fundraising efforts to grow the endowment.

**THE STATEMENT OF CASH FLOWS**

The statement of cash flows provide information about the Foundation's financial results by reporting the major sources and uses of cash and cash equivalents. The statement will assist in evaluating the Foundation's ability to generate net cash flows, its ability to meet its financial obligations as they come due, and its need for external financing. Cash flows from operating activities show the net cash used or provided by the operating activities of the Foundation. Cash flows from capital and related financing activities include changes associated with the long-term debt activities of the Foundation. Cash flows from investing activities show the net sources and uses of cash related to purchasing or selling investments and earnings income on those investments. Cash flows from noncapital financing activities include those activities not covered in other sections.

The following summarizes the major sources and uses of cash for the fiscal years ended:

|  | <u>2024</u>           | <u>2023</u>         | <u>\$ Variance</u>     | <u>% Variance</u> |
|--|-----------------------|---------------------|------------------------|-------------------|
| Operating cash flows                     | \$ (9,523,231)        | \$ (4,930,213)      | \$ (4,593,018)         | 93%               |
| Investing cash flows                     | 10,435,294            | 22,328,786          | (11,893,492)           | -53%              |
| Capital and related financing cash flows | (11,109,074)          | (12,252,004)        | 1,142,930              | -9%               |
| Noncapital financing cash flows          | 608,872               | 740,518             | (131,646)              | -18%              |
| Net change in cash and cash equivalents  | <u>\$ (9,588,139)</u> | <u>\$ 5,887,087</u> | <u>\$ (15,475,226)</u> | <u>-263%</u>      |

The change in cash and cash equivalents decreased by approximately \$15 million from the prior year-end. Net cash flows from operating activities decreased by approximately \$4.6 million as compared to the prior year, mainly attributable to lower contributions versus the prior year coupled with higher payments made to the College in the current year. Net cash from capital and related financing activities increased by approximately \$1 million as compared to the prior year, mainly attributable to the lower outflow of cash to construct Indiantown High School. The cash flows from investing activities decreased by approximately \$11.9 million as amounts were liquidated from the investment portfolio to fund short term investments.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**MARCH 31, 2024**  
(Continued)

**CAPITAL ASSETS AND DEBT ADMINISTRATION**

Capital assets, which are comprised of buildings, equipment, and construction in progress (until the transfer of Indiantown High School), are included in noncurrent assets on the Statement of Net Position. These balances are net of accumulated depreciation. Capital assets decreased substantially from the prior year by approximately \$16.2 million as the Foundation transferred the permanent facility for Indiantown High School, a charter school managed by the College which the Foundation constructed.

Long-term debt consists of a promissory note to a bank with a balance of \$3,918,555 at March 31, 2024, secured by all income related to student housing, with monthly payments of \$25,932, including interest at 1.7% per annum, maturing April 1, 2038. During the year ended March 31, 2024, principal paydowns of \$241,187 were made on this note.

**OUTLOOK FOR THE FUTURE**

In the coming fiscal years, the Foundation will prioritize fundraising for scholarships and endowment growth. A particular focus of the fundraising will be associated with the College's Promise program, which is a tuition-paid program for high school graduates of high schools and eligible homeschool graduates in Indian River, Martin, Okeechobee and St. Lucie counties. Sponsored by the Foundation and funded through generous donor philanthropy, the IRSC Promise aims to make college education broadly accessible. It's working—launched in 2022, the IRSC Promise Program already correlates with a positive trajectory of growth in first-time-in-college enrollment at IRSC, especially among male, Hispanic, first-generation-in-college, and low-income students. With 76% of IRSC students staying in the local community after college graduation and contributing to the local economy as workforce members and as consumers, the IRSC Promise Program is the ultimate investment in our region and its residents.

**REQUESTS FOR INFORMATION**

These financial statements are designed to provide a general overview of the Foundation's finances. Questions concerning the information provided in the MD&A or other required supplemental information, and financial statements and notes thereto, or requests for additional financial information should be addressed to the office of the CFO, Indian River State College Foundation, 3209 Virginia Avenue, Fort Pierce, FL 34981-5596.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**STATEMENT OF NET POSITION**  
**MARCH 31, 2024**

**ASSETS**

|   |                |
|---|----------------|
| <b>Current assets</b>                         |                |
| Cash and cash equivalents                     | \$ 1,537,231   |
| Investments, current portion                  | 12,252,890     |
| Pledges receivable, current portion, net      | 328,332        |
| Due from Indian River State College           | 1,388,172      |
| Prepaid expenses and other current assets     | 130,071        |
| Total current assets                          | 15,636,696     |
| <b>Noncurrent assets</b>                      |                |
| Pledges receivable, less current portion, net | 57,431         |
| Investments, noncurrent portion               | 130,263,790    |
| Florida prepaid scholarships                  | 3,347,872      |
| Other noncurrent assets                       | 199,815        |
| Capital assets being depreciated, net         | 4,053,698      |
| Total noncurrent assets                       | 137,922,606    |
| <b>Total assets</b>                           | \$ 153,559,302 |

**LIABILITIES**

|  |              |
|--|--------------|
| <b>Current liabilities</b>                     |              |
| Accounts payable and accrued expenses          | \$ 907,683   |
| Accounts payable to Indian River State College | 3,189,622    |
| Current portion of long-term debt              | 246,630      |
| Deposits and other obligations                 | 5,000        |
| Unearned revenues                              | 18,180       |
| Total current liabilities                      | 4,367,115    |
| <b>Noncurrent liabilities</b>                  |              |
| Long-term debt, less current portion           | 3,671,925    |
| <b>Total liabilities</b>                       | \$ 8,039,040 |

**NET POSITION**

|                                 |                |
|---------------------------------|----------------|
| <b>Net position</b>             |                |
| Unrestricted                    | \$ 23,873,031  |
| Invested in capital assets, net | 135,143        |
| Restricted - expendable         | 85,861,521     |
| Restricted - nonexpendable      | 35,650,567     |
| Total net position              | \$ 145,520,262 |

The accompanying notes to financial statements  
are an integral part of this statement.



**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED MARCH 31, 2024**

|   |                              |
|---|------------------------------|
| <b>Operating revenue</b>  |                              |
| Contributions, bequests and grants                                      | \$ 4,177,326                 |
| Investment income   | 17,767,895                   |
| Rental income   | 1,116,531                    |
| Other operating revenue   | 14,340                       |
| Total operating revenue   | <u>23,076,092</u>            |
| <b>Operating expenses</b>   |                              |
| Program services - scholarship support to Indian River State College    | 4,378,411                    |
| Program services - nonscholarship support to Indian River State College | 31,244,293                   |
| Supporting services - general and administrative                        | 2,955,670                    |
| Total operating expenses  | <u>38,578,374</u>            |
| <b>Operating loss</b>   | <u>(15,502,282)</u>          |
| <b>Nonoperating revenues (expenses)</b>                                 |                              |
| Debt forgiveness income - Indian River State College                    | 7,778,551                    |
| Interest expense  | (69,998)                     |
| Total nonoperating revenues (expenses)                                  | <u>7,708,553</u>             |
| <b>Contributions to permanent endowments</b>                            | 608,872                      |
| <b>Change in net position</b>   | <u>(7,184,857)</u>           |
| <b>Net position, beginning of year</b>                                  | 152,705,119                  |
| <b>Net position, end of year</b>  | <u><u>\$ 145,520,262</u></u> |

The accompanying notes to financial statements  
are an integral part of this statement.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED MARCH 31, 2024**

|  |                              |
|--|------------------------------|
| <b>Cash flows from operating activities</b>                                      |                              |
| Receipts from contributions  | \$ 5,037,831                 |
| Receipts from rental tenants   | 1,116,531                    |
| Payments to Indian River State College for personnel services                    | (1,366,266)                  |
| Payments to Indian River State College, vendors and suppliers                    | (14,311,327)                 |
| Net cash used in operating activities  | <u>(9,523,231)</u>           |
| <b>Cash flows from investing activities</b>                                      |                              |
| Purchases of investment securities   | (32,161,565)                 |
| Proceeds from sales of investment securities                                     | 39,085,467                   |
| Receipt of interest and dividends  | 3,511,392                    |
| Net cash provided by investing activities  | <u>10,435,294</u>            |
| <b>Cash flows from capital and related financing activities</b>                  |                              |
| Purchases of capital assets  | (10,797,889)                 |
| Principal payments on long-term debt   | (241,187)                    |
| Interest paid on long-term debt  | (69,998)                     |
| Net cash used in capital and related financing activities                        | <u>(11,109,074)</u>          |
| <b>Cash flows from noncapital financing activities</b>                           |                              |
| Receipts from donors for permanent endowments                                    | 608,872                      |
| <b>Net decrease in cash and cash equivalents</b>                                 | <u>(9,588,139)</u>           |
| <b>Cash and cash equivalents, beginning of year</b>                              | 11,125,370                   |
| <b>Cash and cash equivalents, end of year</b>                                    | <u><u>\$ 1,537,231</u></u>   |
| <b>Reconciliation of operating loss to net cash used in operating activities</b> |                              |
| Operating loss   | \$ (15,502,282)              |
| Adjustments to reconcile operating loss to net cash used in operating activities |                              |
| Depreciation and amortization  | 436,770                      |
| Transfer of capital assets to Indian River State College                         | 26,650,747                   |
| Investment income  | (17,767,895)                 |
| Changes in assets and liabilities  |                              |
| Pledges Receivable   | 880,120                      |
| Prepaid expenses   | (1,396,973)                  |
| Florida prepaid scholarships   | 35,804                       |
| Other noncurrent assets  | (21,404)                     |
| Accounts payable   | (1,664,491)                  |
| Promises to give   | (1,126,413)                  |
| Deposits and other   | (13,259)                     |
| Unearned revenues  | (33,955)                     |
| Net cash used in operating activities  | <u><u>\$ (9,523,231)</u></u> |

The accompanying notes to financial statements  
are an integral part of this statement.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(1) **Summary of Significant Accounting Policies:**

The following is a summary of the significant accounting policies of Indian River State College Foundation, Inc. (the Foundation), which affect the significant elements of the accompanying financial statements:

(a) **Reporting entity**—The Foundation is a non-profit corporation organized and operated for the benefit of Indian River State College (the College), which is a unit of the State of Florida, located in Fort Pierce, Florida. The Foundation functions as a direct-support organization of the College and is a component unit (for accounting purposes only) of the College. The Foundation provides support for certain instructional programs at the College, provides equipment grants and facilities for use by the College and its students, and provides scholarships for students.

(b) **Basis of accounting**—The financial statements and related disclosures are prepared using the economic resources measurement focus and the accrual basis of accounting in conformity with accounting principles generally accepted in the United States (GAAP) for governmental business-type activities. Accordingly, all assets, deferred outflows of resources, liabilities and deferred inflows of resources are included on the Statements of Net Position. The Statements of Revenues, Expenses and Changes in Net Position presents increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized when incurred, regardless of timing of cash flows.

To help ensure observance of limitations and restrictions placed on the use of resources, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. Accordingly, the net position of the Foundation is reported as follows:

(i) **Net investment in capital assets**—Represents capital assets, net of accumulated depreciation, reduced by the outstanding balance on any bonds, annuity obligations, mortgages, notes or other borrowings attributable to the acquisition, construction or improvement of the capital assets.

(ii) **Restricted**—Restricted net position represents net position that is restricted by constraints placed on the use of resources externally imposed by either creditors, grantors, contributors, or laws. Restricted funds include:

**Nonexpendable**—Represents the nonexpendable portion (corpus) of endowment funds that are subject to donor, grantor or other outside party restrictions for the benefit of various programs at the College. These programs primarily include endowed chairs and professorships, research funding, and scholarships. The corpus of the permanent endowments is retained and reported in nonexpendable endowments net position, while the net earnings or losses on endowment funds are included in expendable net position available for expenditure.

**Expendable**—Represents funds that are subject to donor, grantor or other outside party restrictions to use for the benefit of various programs at the College and includes the expendable portion of endowment funds. These programs primarily include endowed chairs and professorships, research funding, and scholarships.

(iii) **Unrestricted**—Represents funds that are available without restriction for carrying out the Foundation's objectives.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(1) **Summary of Significant Accounting Policies:** (Continued)

As a general practice, the Foundation applies restricted resources when an expense relating to the purpose restriction imposed by the outside party is incurred before unrestricted resources are used.

(c) **Operating and nonoperating activities**—Operating revenues and expenses represent ongoing activities of the Foundation, as well as ongoing activities that are in support of the College's programs. Operating activities relate to the Foundation's principal function, which is to solicit, receive, hold, invest and administer charitable contributions for the benefit of the College. Nonoperating revenues and expenses include activities not included in operating revenues and expenses.

(d) **Use of estimates**—Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the period reported. These estimates include assessing the collectability of pledges receivable and the fair value of investments. Estimates and assumptions are reviewed periodically, and the effects of revisions are reflected in the financial statements in the period they are determined to be necessary. Actual results could differ from those estimates.

(e) **Cash and cash equivalents**—For purposes of reporting, demand deposits, certificates of deposits and money market accounts with an original maturity of three months or less are considered cash equivalents.

(f) **Contributions and pledges receivable**—Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in restricted expendable net position. When a restriction is met, the restricted net position is transferred to the unrestricted net position. Promises to give to endowments are recognized when funds are received.

The Foundation records unconditional promises to give at fair value when received and subsequently at net realizable value which is based on prior years' collection experience and management's analysis of specific promises made. The receivables are further discounted to reflect their present value, using a risk adjusted discount rate applicable to the month in which the promises are received. The Foundation determines an allowance for uncollectible receivables based upon management's judgment about such factors as prior collection history, type of contribution, and nature of fundraising activity. Decreases in net realizable value are recognized as provision for uncollectible pledges in the period the decrease occurs. Increases in net realizable value are not recognized unless they represent recoveries of previous provision for uncollectible pledges incurred; increases are recognized as additional contribution revenue when the promise to give is collected.

(g) **Investments and fair value measurements**—The Foundation's investments are stated at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The financial statements are required to disclose information about their fair value determinations via an established framework for measuring. The established framework includes a three-tier hierarchy to maximize the use of observable market data, minimize the use of unobservable inputs, and to establish classification of fair value measurements for disclosure purposes. Inputs refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best available information. See Note 4 for a summary of the inputs used as of March 31, 2024, in determining the fair value of the Foundation's investments.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(1) **Summary of Significant Accounting Policies:** (Continued)

(h) **Florida prepaid scholarships**—The Foundation is the owner of prepaid college tuition plans purchased from the Florida Prepaid College Board. The amounts are recorded at redemption value and reduced/expensed as used by the beneficiary.

(i) **Capital assets**—Capital assets are defined as assets with an initial individual cost of more than \$1,000 and an estimated useful life in excess of five years and are recorded at historical cost. If contributed, the asset, with the exception of the collection of decorative and propaganda arts, is recorded at its fair value at the time of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions are recorded as unrestricted support. Additions, improvements, and other outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, ranging from five to forty years. Capital assets, net of accumulated depreciation, are reported as capital assets in the statements of net position.

(j) **Income taxes**—The Foundation is exempt from federal income taxes, under the provisions of the Internal Revenue Code 501(c)(3) and is not considered a private foundation.

(k) **Rental income**—The Foundation operates River Hammock, a 188 unit student residence facility that houses students and charges monthly rent of \$650 per student. All leases are short term in nature (12 months or less).

(l) **Recently issued accounting pronouncements** – The GASB has issued several new accounting pronouncements that are not yet effective but may impact the financial statements of the entity in future reporting periods. The following is a summary of these pronouncements:

**GASB Statement No. 100, Accounting Changes and Error Corrections:** This statement provides guidance on accounting and financial reporting for accounting changes and error corrections. It clarifies the accounting change categories and provides guidance for reporting and disclosing those changes. The requirements of this statement are effective for fiscal years beginning after June 15, 2023.

**GASB Statement No. 101, Compensated Absences:** This statement updates the recognition and measurement guidance for compensated absences. It is effective for fiscal years beginning after December 15, 2023.

**GASB Statement No. 102, Certain Risk Disclosures:** This statement requires governments to disclose essential information about risks related to vulnerabilities due to certain concentrations or constraints. The requirements of this statement are effective for fiscal years beginning after June 15, 2024.

**GASB Statement No. 103, Financial Reporting Model Improvements:** This statement introduces significant changes to the financial reporting model, including revisions to the management's discussion and analysis (MD&A), the presentation of unusual or infrequent items, and the proprietary fund statement of revenues, expenses, and changes in fund net position. The requirements of this statement are effective for fiscal years beginning after June 15, 2025.

The Foundation is currently evaluating the impact that these new standards will have on its financial statements and related disclosures.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(2) **Cash and Cash Equivalents:**

Cash and cash equivalents include cash in bank demand accounts, money market funds, and petty cash. Cash and cash equivalents at March 31, 2024 are as follows:

|                                 |    |              |
|---------------------------------|----|--------------|
| Bank demand accounts            | \$ | 760,143      |
| Money market accounts           |    | 776,900      |
| Petty cash                      |    | 188          |
| Total cash and cash equivalents |    | \$ 1,537,231 |

Cash in bank demand accounts are held in banks qualified as public depositories under Florida law. All such deposits are insured by federal depository insurance, up to specific limits, or collateralized with securities held in Florida's multiple financial institutional collateral pool required by Florida Statutes, Chapter 280. Money market funds are uninsured and collateralized by securities held by the institution. The Foundation has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash.

**Custodial credit risk:** Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Foundation will not be able to recover deposits. The Foundation has no formal policy for custodial credit risk, but manages liquidity to minimize exposure of uninsured balances.

(3) **Investments:**

The goals of the Foundation's investment program for endowments and other investments are set forth in the investment policy as approved by the Foundation's Board. The goal is to provide a total return from the assets invested that will preserve the purchasing power of those assets and, additionally for endowment invested assets, to also generate an income stream to support the activities of the College. The investment policy provides guidelines as to risk and investment time horizon but does not address specific types of risks such as credit risk, interest rate risk and foreign currency risk that the Foundation may be exposed to as outlined below. Investments at March 31, 2024, are summarized as follows:

| <b>Investment Type</b>                | <b>Amount</b>  |
|---------------------------------------|----------------|
| Money market funds                    | \$ 12,252,890  |
| Mutual funds – domestic equities      | 59,096,778     |
| Mutual funds – international equities | 39,175,790     |
| Mutual funds – domestic fixed income  | 21,346,236     |
| Alternative funds                     | 10,644,986     |
|                                       | \$ 142,516,680 |

**Credit risk and interest rate risk.** Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Foundation's policy for managing its exposure to fair value loss occurring from interest rate risk is through maintaining diversification of its investments and investment maturities so as to minimize the impact of downturns in the market as stated above. The Foundation's investments in fixed income mutual funds includes the Vanguard Total Bond Market Index Fund, which is subject to credit risk and interest rate risk.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(3) **Investments:** (Continued)

The Vanguard Core Bond Fund Admiral Shares had a balance of \$21,346,236, at March 31, 2024. The effective average duration of securities held in the fund is 8.9 years. The credit quality distribution of the fund is as follows:

|                 |       |
|-----------------|-------|
| U.S. Government | 52.6% |
| AAA             | 6.6%  |
| AA              | 4.2%  |
| A               | 16.0% |
| BBB             | 22.6% |
| BB              | 1.20% |
| B               | .20%  |
| CCC or Lower    | .10%  |
| NR              | -3.5% |

***Alternative Funds.*** The Foundation's portfolio includes alternative investment funds ("Funds") as of March 31, 2024. The Funds' investments are subject to various risk factors including market, credit, and currency risk. The Funds' investments are made in the United States and internationally and thus have concentrations in such regions. The Funds' investments are also subject to the risk associated with investing in private equity securities. The investments in private equity securities are generally illiquid, and there can be no assurance that the fund will be able to realize the value of such investments in a timely manner.

The Funds have invested, for purposes of capital appreciation, in various underlying funds that vary by size, industry and geographical concentration. Investment performance of an industry sector in which the Funds have a concentration of investments may have a significant impact on the performance of the Funds.

The Funds participate in assets and securities of non-U.S. issuers. Investments of this type may be subject to significant price fluctuations and above-average risk. Investments in non-U.S. securities involve certain factors not typically associated with investing in U.S. securities, including risks relating to currency exchange matters, differences between the and non-U.S. securities markets, certain economic and political risks, and the possible imposition of non-U.S. taxes on income and gains recognized with respect to such securities.

(4) **Fair Value Measurements:**

GASB Statement No. 72, Fair Value Measurement and Application, establishes a framework for determining fair value through a hierarchy that prioritizes the inputs in valuation techniques used to measure fair value. The three-level valuation hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3):

Level 1 – Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that an entity has the ability to access at the measurement date;

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active; and

Level 3 – Inputs that are unobservable, about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(4) **Fair Value Measurements:** (Continued)

Inputs broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. The Foundation uses the market approach valuation technique to value its investments. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the unobservable inputs.

There have been no changes in the methodologies used at March 31, 2024. Following is a description of the valuation methodologies use for assets measured at fair value.

Money market funds and mutual funds held by the Foundation which are deemed to be actively traded, are valued at the daily closing price as reported by the fund. These funds are required to publish their daily net asset value (NAV) and to transact at that price.

Exchange traded funds that are listed on national securities exchanges are valued at the last reported sale price, or in the absence of a recorded sale, at a value between the most recent bid and asked prices.

Alternative investments for which quoted market prices are not available include hedge funds and private investments. The estimated fair value of alternative investments is based on the net asset value of the fund or other valuation methods. The Foundation reviews and evaluates the values and assesses the valuation methods and assumptions used in determining the fair value of the alternative investments. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and therefore may differ from the value that would have been used had a readily available market for such investments existed and differences could be material.

Most private equity funds are structured as closed-end, commitment-based investment funds where the entity commits a specified amount of capital upon inception of the fund (i.e., committed capital) which is then drawn down over a specified period of the fund's life. Such funds generally do not provide redemption options for investors, and subsequent to final closing, do not permit subscriptions by new or existing investors. Accordingly, the entity generally holds interests in such funds for which there is no active market. These funds are generally measured at fair value using NAV as a practical expedient.

The following tables present the assets carried on the statements of net position by level within the valuation hierarchy as of March 31, 2024.

|                                       | <b>Assets at Fair Value as of March 31, 2024</b> |                |                |                       |
|---------------------------------------|--|----------------|----------------|-----------------------|
|                                       | <b>Level 1</b>                                   | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b>          |
| Money market funds                    | \$ 12,252,890                                    | \$ -           | \$ -           | \$ 12,252,890         |
| Mutual funds – domestic equities      | 59,096,778                                       | -              | -              | 59,096,778            |
| Mutual funds – international equities | 39,175,790                                       | -              | -              | 39,175,790            |
| Mutual funds – domestic fixed income  | 21,346,236                                       | -              | -              | 21,346,236            |
| Total                                 | <u>\$ 131,871,694</u>                            | <u>\$ -</u>    | <u>\$ -</u>    | <u>\$ 119,986,914</u> |
| Investments measured at NAV (a)       |  |                |                | 10,644,986            |
| Investments at fair value             |  |                |                | <u>\$ 142,516,680</u> |

- (a) In accordance with GASB 72, certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the Statement of Net Position.



**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

(4) **Fair Value Measurements:** (Continued)

The following table summarizes investments for which fair value is measured using the NAV per share practical expedient as of March 31, 2024.

|                                 | <u>Fair Value</u>    | <u>Unfunded Commitments</u> | <u>Withdrawal Frequency</u> | <u>Redemption Notice Period</u> |
|---------------------------------|----------------------|-----------------------------|-----------------------------|---------------------------------|
| Harbourvest 2015 Global         | \$ 681,720           | \$ 70,000                   | (b)                         | N/A                             |
| Harbourvest 2016 Global         | 731,064              | 150,000                     | (b)                         | N/A                             |
| Harbourvest 2017 Global         | 845,219              | 195,000                     | (b)                         | N/A                             |
| Harbourvest 2018 Global         | 1,058,800            | 200,000                     | (b)                         | N/A                             |
| Harbourvest 2019 Global         | 967,300              | 305,000                     | (b)                         | N/A                             |
| Harbourvest 2020 Global         | 891,709              | 265,000                     | (b)                         | N/A                             |
| Harbourvest 2023 Private Equity | 50,000               |                             |                             |                                 |
| ISQ Global Infrastructure       | 562,903              | 53,265                      | (b)                         | N/A                             |
| Strategic Investors Fund X      | 820,887              | 242,500                     | (c)                         | (c)                             |
| Pointer Offshore                | 410,696              | 2,500,000                   | (b)                         | N/A                             |
| US Real Estate Investment       | 3,624,688            | -                           | (d)                         | (d)                             |
|                                 | <u>\$ 10,644,986</u> | <u>\$ 3,980,765</u>         |                             |                                 |

- (b) These funds have a 10 year lock up period with three additional 1 year lockup extensions at the discretion of the general partner.
- (c) This fund has a 2 year initial lock up term. Investors can access up to 50% of their capital semiannually at June 30 and December 31, with written notice to be received by 3.5 months prior to the redemption date.
- (d) This fund allows outstanding redemption interests to be accommodated as liquid assets permit, or, if liquid assets are insufficient to satisfy all such Redemption Interests, by means of one or more partial payments made on a pro rata basis with respect to all such Redemption Interests as of the last day of each calendar quarter. Redemption notice is required 90 days prior to a calendar quarter end.

(5) **Capital Assets:**

Capital asset activity for the year ended March 31, 2024, was as follows:

|  | <u>Beginning Balance</u> | <u>Increases</u>    | <u>Decreases</u> | <u>Ending Balance</u> |
|--|--------------------------|---------------------|------------------|-----------------------|
| <b>Capital assets not being depreciated:</b> |                          |                     |                  |                       |
| Construction in progress                     | \$ 15,862,594            | \$ 10,788,153       | \$26,650,747     | \$ -                  |
| <b>Capital assets being depreciated:</b>     |                          |                     |                  |                       |
| Buildings and improvements                   | \$ 9,747,442             | \$ -                | \$ -             | \$ 9,747,442          |
| Equipment                                    | 988,175                  | 9,736               | 62,486           | 935,425               |
|  | <u>10,735,617</u>        | <u>9,736</u>        | <u>62,486</u>    | <u>10,682,867</u>     |
| Less: accumulated depreciation               | 6,254,885                | 436,770             | (62,486)         | 6,629,169             |
| Capital assets being depreciated, net        | <u>\$ 4,480,732</u>      | <u>\$ (427,034)</u> | <u>\$ -</u>      | <u>\$ 4,053,698</u>   |

Capital assets decreased substantially from the prior year due to the transfer of Indiantown High School, a charter school managed by the College for which the Foundation funded the construction of a new permanent facility and transferred this facility to the College upon completion of the construction.

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

**(6) Pledges Receivable:**

Pledge receivables are recorded in the Statements of Net Position for restricted accounts at net realizable value in accordance with GASB 33. Pledge receivables were discounted using a discount rate of 3.0% and an allowance for bad debts as of March 31, 2024. Collections on pledges receivable as of March 31, 2024, are expected to be as follows:

| <b>Year Ending March 31,</b>                | <b>Amount</b> |
|---|---------------|
| 2025  | \$ 328,332    |
| 2026  | 65,000        |
| 2027  | 35,000        |
| 2028  | 32,500        |
| Subtotal pledges                            | 460,832       |
| Less: Allowance for bad debts               | 42,863        |
| Less: Present value discounts               | 32,206        |
| Total pledges receivable, net               | 385,763       |
| Less: Current portion of pledges receivable | 328,331       |
| Long-term portion of pledges receivable     | \$ 57,432     |

**(7) Long-Term Debt:**

Long-term debt consists of a promissory note to a bank with a balance of \$3,918,555 at March 31, 2024, secured by all income related to student housing, with monthly payments of \$25,932, including interest at 1.7% per annum, maturing April 1, 2038.

A summary of changes in long-term debt activity for the year ended March 31, 2024 is as follows:

| <b>Beginning Balance</b> | <b>Additions</b> | <b>Reductions</b> | <b>Ending Balance</b> | <b>Amounts Due Within One Year</b> |
|--------------------------|------------------|-------------------|-----------------------|------------------------------------|
| \$ 4,159,742             | \$ -             | \$ 241,187        | \$ 3,918,555          | \$ 246,630                         |

Maturities of the long-term debt are as follows:

| <b>Year Ending March 31,</b> | <b>Principal</b> | <b>Interest</b> | <b>Total</b> |
|------------------------------|------------------|-----------------|--------------|
| 2025                         | \$ 246,630       | \$ 64,556       | \$ 311,186   |
| 2026                         | 250,855          | 60,331          | 311,186      |
| 2027                         | 255,153          | 56,033          | 311,186      |
| 2028                         | 259,525          | 51,661          | 311,186      |
| 2029                         | 263,971          | 47,215          | 311,186      |
| 2030 – 2034                  | 1,389,265        | 166,664         | 1,555,929    |
| 2035 – 2039                  | 1,253,156        | 45,230          | 1,298,386    |
| Total                        | \$ 3,918,555     | \$ 491,690      | \$ 4,410,245 |

**INDIAN RIVER STATE COLLEGE FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

**(8) Commitments:**

In March 1994, the Foundation entered into a 99-year lease agreement with Indian River State College for 2.5 acres of land located at the main college campus. Rent for the entire term of the lease was \$99.

The Foundation has given conditional promises to pay scholarships under the Take Stock in Children program to certain children, conditioned upon their maintaining certain standards until they graduate from high school. Florida Prepaid Tuition Vouchers have been purchased to fulfill this commitment. Scholarship expense is recognized when the students have met the conditions of the award and the tuition vouchers are transferred to their name.

**(9) Restricted Net Position:**

At March 31, 2024, the restricted nonexpendable endowments net position consisted of endowment funds. Investment earnings earned by endowment funds are available for spending based on the Foundation's spending policy. The spending rate is determined by the Foundation's Board at its annual meeting. The spending rate for the year ending March 31, 2024, was 5% to support donor-designated scholarships and programs and administrative fees. The spendable earnings are recorded as increases to the restricted expendable net position.

At March 31, 2024, the restricted expendable net position includes undistributed earnings related to endowment funds, which represents gifts that are subject to donor-imposed restrictions, either for a specific purpose or subject to the passage of time. Restricted expendable amounts also include earnings on permanently restricted endowments that have not yet been appropriated for expenditure. All excess earnings and spending appropriations not distributed will remain as part of the endowment fund to hedge against inflation and other threats to loss of purchasing power.

The Foundation follows the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) and its own governing documents. FUPMIFA requires the Foundation to prudently manage its funds. In the absence of donor restrictions, the net appreciation on a donor-restricted endowment fund is spendable under FUPMIFA. The majority of the Foundation's donors have placed restrictions on the use of the investment income or net appreciation resulting from the donor-restricted endowment funds.

**(10) Subsequent Events:**

The Foundation has evaluated subsequent events through July 31, 2024, the date which the financial statements became available for issue, and has determined that no material events occurred that would require disclosure.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN  
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
Indian River State College Foundation, Inc.  
Fort Pierce, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Indian River State College Foundation, Inc. (the "Foundation"), as of and for the year ended March 31, 2024, and the related notes to the financial statements, which collectively comprise the Foundation's financial statements, and have issued our report thereon dated \_\_\_\_\_.

**Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

## **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

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Melbourne, Florida

Draft



**Foundation Board of Directors**

## **Winkler Presentation**

**Rick Guarino  
Senior Consultant  
Winkler Group**



**Foundation Board of Directors**

**Institutional Advancement Report  
(Vote)**

**Annabel Robertson**

Vice President Institutional Advancement and IRSC Foundation



**Foundation Board of Directors**

**Consent Items (VOTE):**

- a. Investment & Budget Committee and Audit Committee Minutes (August 7, 2024)
- b. Membership/Board Effectiveness Minutes (August 6, 2024)
- c. Executive Committee Minutes (August 8, 2024)
- d. Fundraising Committee Minutes (August 8, 2024)
- e. Russo Naming

**Ryan Abernethy, *Chair***  
IRSC Foundation Board of Directors





**Foundation Board of Directors**  
**Investment & Budget Committee Minutes & Audit Committee Minutes**

Administration Building, Room A-107, and Teams

**August 7, 2024, 1:00 pm**

**Present:** Doug Marcello, Chair (Teams); Richard Mellin; Michael Adams; Alex Johns (Teams); Dr. Tim Moore, IRSC President; Michael Petraglia, Mercer (Teams); Ken Kurdziel, JMCO (Teams); Annabel Robertson, VP – IA/Foundation; and Brianne Hutchinson, Recording

**Absent:** Marc Adler, Brandon Tucker, Stanley Campbell, Brian Melear, and Amber Woods

Chair Doug Marcello and Chair Michael Adams called the joint meeting to order at 1:01 p.m.

**FAFSA and Health Insurance Update**

Annabel provided an update on FASFA. Our ISIRS are up 11%, which is a good thing. We will have a better idea after August 27 of the amount of “bridge” funding that may be needed from the Foundation. The college has spent \$1.7 million on assisting with FASFA issues. The College will be seeking reimbursement for the spent funds.

Dr. Moore provided an update on the Health Care conversion. The expected cost is \$3 to \$4 million, this should be covered by the College operating budget. Funding from the Foundation will only be requested if there is a shortfall.

**Foundation Financial Statements**

Ken Kurdziel reported on the IRSC Foundation Financial Statements (1<sup>st</sup> quarter as of June 30, 2024), which included:

- A review of the Statement of Net Position
- A review of the Statement of Revenues, Expenses, and Changes in Net Position
- A review of the Statement of Revenues, Expenses, and Changes in Net Position—Budget versus Actual

**Audit**

Laura Anne Pray, Senior Auditor and Partner with Berman Hopkins CPAs reported on our Audit.

Ms. Pray reported that they audited the financial statements of the IRSC Foundation as of and for the year ending March 31, 2024; the audit results did not identify any deficiencies in financial-related internal control or compliance issues that must be reported under Government Auditing Standards. As a result, the IRSC Foundation received an unmodified audit opinion (clean opinion).

Ms. Pray will provide the full audit report to the Foundation Board during its August 26th meeting.

Ms. Pray also provided a brief overview of the IRSC Foundation's financial highlights, including the Statement of Net Position, Investments, Pledges, and Statement of Changes in Net Position. In closing, Ms. Pray observed no difficulties during the audit process, no disagreements with management, no journal entries recorded, or uncorrected misstatements that would indicate poor financial management.

Tim Moore made a motion to accept the annual audit report, and Doug Marcello seconded it, all approved.

**Mercer Report**

Bill Burns, Mercer Senior Consultants, reported on, and the Committee discussed the following reports:

- Review 2024 to-date
- Performance Review (as of June 30, 2024), including:
  - Portfolio Allocation Summary
  - Portfolio Monthly Snapshot
  - Performance Summaries
  - Cash Flow and Market Value Summary
- Market Outlook

Brief further discussion on potential recession and the challenging market. Bill noted that we are in long-term investments, and being disciplined is paying off.

### **Open Forum**

Briefly discussed that enrollment numbers are up. At this time we have approximately 2008 Promise students enrolled for Fall.

With no further business or discussion, the meeting was adjourned at 2:02 p.m.



**Membership & Board Effectiveness Committee Minutes**

Administration (A-Building), Room 107, and Microsoft Teams

**August 6, 2024 at 11:30 a.m.**

**Present:** Scott Caine, Chair; Ryan Abernethy, Frank Libutti (Teams), Michael Minton(Teams), Brian Melear(Teams), Amber Woods(Teams), Annabel Robertson, Ex-officio; and Brianne Hutchinson, Recording.

**Absent:** Curtis Johnson, Jr. and Dr. Tim Moore

Membership Committee Chair Scott Caine called the meeting to order at 11:32 a.m.

**New Members**

We briefly discussed that we are still working with two possible members from Indian River County. We have invited them to observe the August meeting.

Michael Minton has recommended a new board member, Austin Alderman. He has submitted an application which we will review.

a. **Alumni/Student Member**

Annabel relayed that the need for a student member on our board has been brought up. Our bylaws state "one voting seat shall be occupied by an Indian River State College Alumni."

Discussion about adding a student board member led to the decision that it was unnecessary. However, meetings are open to the public, and the student government will receive our schedule.

Regarding the Alumni Member of our board and compliance with by-laws, it was noted that Brian Melear is an alum.

**Open Forum**

We will look for discussion topics and dates for a workshop in September.

With no further business or discussion, the meeting was adjourned at 11:43 a .m.



**Executive Committee Minutes**

Administration Building, Room 107, and Microsoft Teams

**August 8, at 2:30**

**Present:** Ryan Abernethy; Mike Adams (Teams); Scott Caine (Teams); Frank Libutti (Teams); Tim Moore, IRSC President; Annabel Robertson, Ex-officio; and Brianne Hutchinson, Recording.

**Absent:** Bert Culberth, Doug Marcello, Anthony "Tony" George, IRSC District BOT Chair

Chair Ryan Abernethy called the Executive Committee meeting to order at 2:32 p.m.

**Foundation Financial Statements**

Ken Kurdziel reported on the IRSC Foundation Financial Statements (as of June 30, 2024), which included:

- A review of the Statement of Net Position
- A review of the Statement of Revenues, Expenses, and Changes in Net Position
- A review of the Statement of Revenues, Expenses, and Changes in Net Position—Budget versus Actual

**VP Institutional Advancement Report**

- a. Corporate Resolution – Signature authority (vote)

We need to ensure that the executive director of the Foundation and or the Board Chair have the authority to execute documents on behalf of the Indian River State College Foundation. This recently came to light when a financial institution reached out to us to disburse an estate gift but would only make the disbursement with a corporate resolution stating the executive director's authority to sign the required documentation.

The committee reviewed a prepared Corporate Resolution.

**The Corporate Resolution was approved for execution on a motion by Tim Moore seconded by Frank Libutti.**

- b. Foundation Board Policy and Bylaws Revision (vote)

New edits were brought forward that need to be reviewed and considered. We will be tabling the vote on the board policy and bylaws revision until the next meeting.

- c. Alumni/Student Representative

Annabel relayed that the need for a student member on our board has been brought up. Our bylaws state “one voting seat shall be occupied by an Indian River State College Alumni.”

Scott Caine, the membership committee chair, relayed the conversation at the committee meeting earlier in the week. At that meeting the committee decided adding a student member to the board was unnecessary. However, meetings will remain open to the public, and the student government will receive our schedule.

Regarding the Alumni Member of our board and compliance with by-laws, it was noted that Brian Melear is an alum.

d. Marketing Update and Capital Campaign Update

Annabel gave a brief update on the campaign. The Winkler group will join us at our Board meeting with a more in-depth update.

e. Fundraising Update

Annabel provided a brief update on fundraising by summarizing the gifts we have received since the start of our fiscal year, April 1, 2024.

f. FAFSA and Health Insurance Update

Annabel provided an update on FAFSA. Our ISIRS are up 11%, which is a good thing. We will have a better idea after August 27 the amount of “bridge” funding that may be needed from the Foundation. The college has spent \$1.7 million on assisting with FAFSA issues. The College will be seeking reimbursement for the spent funds.

Dr. Moore provided an update on the Health Care conversion. The expected cost is \$3 to \$4 million, this should be able to be covered by the College operating budget. Funding from the Foundation will only be requested if there is a shortfall.

g. Indian Town Highschool athletic donation

We are expecting a gift in September. Additional funding will be needed to complete the project. They are currently looking at grants and possible government funding to assist in funding the project to completion. We should know more by the end of the year or early January.

Open Forum/Q &A

Frank Libutti asked what the game plan was for the capital campaign for Promise. Annabel reported that Winkler will provide this at our Board Meeting.

With no further business or discussion, the meeting was adjourned at 3:21 p.m.



**Fundraising Committee Minutes**

Administration Building, Room 107, and Microsoft Teams  
August 8, 2024 at 11:30 a.m.

**Present:** Bert Culbreth, Chair (Teams); Ryan Abernethy (Teams), Curtis Johnson, Jr. (Teams), Richard Mellin; Brandon Tucker (Teams) Annabel Robertson, Ex-officio; Brianne Hutchinson, Recording; and Laura Midkiff, Director of Development

**Absent:** Dr. Tim Moore and Stanley Campbell

Fundraising Committee Chair Bert Culbreth called the meeting to order at 1:06 p.m.

**IRSC Pickleball Tournament**

Laura Midkiff provided an update on the planning for the Pickleball tournament. The newly constructed The Pickleball Club in St. Lucie West will be the venue. The event will be held on October 4 from 4 p.m. to 8:00 p.m. Discussion ensued on the cost and format of the tournament. Laura is working on collateral material for the event and will forward it to the committee once it is complete.

**Clay Shoot**

Brandon is currently in talks with Pine Creek about holding the event there. Brandon will let us know once he has an answer.

**Open Forum**

With no further business or discussion, the meeting was adjourned at 1:56 p.m.

### **Gift Agreement**

- I. **INTRODUCTION:** The purpose of this agreement is to summarize the mutual understanding of Frank Russo (Donor) and the Indian River State College Foundation (IRSCF) regarding the gift described herein. This Agreement will be included in IRSCF's records and will guide those who will administer the gift.
  
- II. **DONOR:**  
  
Frank Russo  
2293 SE 8<sup>th</sup> Street  
Pompano Beach, FL 33062
  
- III. **PURPOSE:** The purpose of this gift shall be to provide financial assistance to Indian River State College to improve batting facilities at the baseball complex.
  
- IV. **GIFT DESCRIPTION/USE:** Donor agrees to make a gift to IRSCF in the form of a monetary donation for the purpose of:  
  
Supporting Indian River State College Baseball Program with underwriting the cost of improvements to the batting facilities. IRSC shall exercise good stewardship and ensure the funds are allocated appropriately in alignment with the Donor's intentions.
  
- V. **GIFT AMOUNT:** The total amount of the gift shall be \$75,000.
  
- VI. **FUTURE CONSIDERATIONS:** The IRSCF Board of Directors shall have the authority to make identify specific budget expenditure as necessary to ensure fulfillment of the above-stated purpose. In the event the above purpose becomes unreasonable, burdensome, or cannot otherwise be accomplished, distributions may be made available as specified by the IRSCF Board of Directors in consultation with the Indian River State College President for uses that meet the greatest need of the College and are most consistent with the stated purpose.
  
- VII. **RECOGNITION:** The IRSCF agrees to recognize and acknowledge the Donor's generosity by naming in perpetuity the improved facility as "Russo Family Indoor Facility".
  
- VIII. **GOVERNING LAW:** This Agreement shall be governed by and construed in accordance with the laws of Florida. Any disputes arising from this Agreement shall be subject to the exclusive jurisdiction of the courts in Saint Lucie County, Florida.

- IX. IRREVOCABLE: Except as otherwise provided, this Agreement shall be irrevocable.
- X. ENTIRE AGREEMENT: This Agreement constitutes the entire understanding and agreement between the Parties with respect to the subject matter herein and supersedes all prior discussions, negotiations, or agreements, whether oral or written.
- XI. AMENDMENTS: No modification or amendment to this Agreement shall be effective unless it is in writing and signed by both Parties.
- XII. CHARITABLE DONATION: IRSCF represents that it is qualified as a charitable and educational organization for which the Donor is entitled to charitable contribution tax deductions. The Donor acknowledges that they are personally responsible for consultation, at their own expense, with financial or legal advisors regarding such issues.
- XIII. EFFECTIVE DATE: The effective date of this agreement shall be the date it is fully executed.

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Frank Russo

Date

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Annabel Robertson  
Vice President of Institutional Advancement  
Executive Director  
Indian River State College Foundation

Date







## **CALENDAR OF EVENTS**

*Note: The Foundation Board meetings are listed in blue.*

| <b><u>DATE</u></b>                             | <b><u>EVENT / TIME / LOCATION</u></b>   |
|--|---|
| August 30, 2024<br>(Friday)                    | Board of Trustees Meeting, Massey Campus (Fort Pierce)<br>Administration Building, Room 301, 1 pm                               |
| October 4, 2024                                | Pickleball Tournament, The Pickleball Club of St. Lucie West<br>4-8 pm  |
| October 21, 2024<br>(Monday)                   | Foundation Board Meeting, Mueller Campus (Vero Beach)<br>Richardson Center Auditorium<br>12 pm Lunch, 1 pm Board Meeting        |
| November TBA, 2024                             | Annual Clay Shoot; Location TBA   |
| December 9, 2024<br>(Monday)                   | Foundation Board Meeting, Massey Campus (Fort Pierce)<br>Brown Center (Building Y), Room 102<br>12 pm Lunch, 1 pm Board Meeting |
| December 18 <sup>th</sup> and 19 <sup>th</sup> | Fall Commencement<br>Time/Location TBA  |
| December TBA, 2024                             | IRSC Annual Winter Festival, Massey Campus<br>Building/Location: TBA  |
| January 8, 2025                                | Cocktail event Okeechobee County, location TBA  |
| January 15, 2025                               | Cocktail event Indian River County, location TBA  |
| January 22, 2025                               | Cocktail event Martin County, location TBA  |
| January 29, 2025                               | Cocktail event St. Lucie County, location TBA   |
| February 2025                                  | Foundation Board Meeting<br>Date/Location: TBA  |
| April 2025                                     | Foundation Board Meeting<br>Date/Location: TBA  |
| April 29, 2025                                 | Take Stock in Children Awards Ceremony<br>Massey Campus, McAlpin, 7:00 pm   |

Please let us know if you have any questions or need additional information.  
Contact: Brianne Hutchinson by email [bhutchin@irsc.edu](mailto:bhutchin@irsc.edu) call 772-462-7856. *Thank you.*



**Foundation Board of Directors**

## **Foundation Board Self-Evaluation**



# Indian River State College Foundation Board of Directors Self Evaluation

Board Member: \_\_\_\_\_

Date: \_\_\_\_\_

Rating Scale: Strongly Agree = 4, Agree = 3, Disagree = 2, Strongly Disagree = 1

| <b>BOARD ORGANIZATION</b>   | <b>RATING</b> |
|---|---------------|
| Board Members work together as a team to accomplish the work of the Board.  |               |
| As a new Board Member, I was provided a thorough orientation and a copy of the IRSC Foundation Board Handbook.  |               |
| Board members make decisions after thorough discussion and exploration of many perspectives.  |               |
| Our Board maintains a future-oriented, visionary focus in board discussions.  |               |
| Board meetings are conducted in an orderly, efficient manner that allows for sufficient discussion.   |               |
| Meeting agenda items are provided in a timely manner and contain sufficient background information and recommendations for the Board.                     |               |
| <b>BOARD LEADERSHIP</b>   | <b>RATING</b> |
| <i>As a Board Member:</i>   |               |
| I am knowledgeable about the responsibilities of the Foundation Board, as defined by Florida Statutes and outlined in the IRSC Foundation Board Handbook. |               |
| I am prepared for board meetings.   |               |
| I actively support the mission and values of the Foundation/College.  |               |
| I support the College by attending various events.  |               |
| I am knowledgeable about community and regional needs and expectations.   |               |
| I am an active advocate for the Foundation/College in the community.  |               |
| I maintain good relationships with community leaders.   |               |

| <b>BOARD – FOUNDATION RELATIONS</b>  | <b>RATING</b> |
|--|---------------|
| <i>As a Board Member:</i>  |               |
| I maintain open communication with the Foundation Executive Director.  |               |
| I maintain open communication with the Foundation Staff.   |               |
| I delegate the administration of the Foundation to the Executive Director.   |               |
| I encourage the professional growth of the Executive Director.   |               |
| A climate of mutual trust and respect exists between the Board, the Executive Director, and the Staff.   |               |
| <b>STANDARDS FOR COLLEGE OPERATIONS</b>  | <b>RATING</b> |
| <i>As a Board Member:</i>  |               |
| I am knowledgeable about the educational programs, the Strategic Plan, the Technology Plan, and the long-range facilities plan of the College. |               |
| I am given the opportunity to review the financial position of the College at each Board meeting.  |               |
| I support policies that set standards for quality, ethics, and prudence in Foundation operations.  |               |
| I am provided the necessary information to monitor the effectiveness of the Foundation in fulfilling its mission.                              |               |
| I am provided with the necessary performance metrics to monitor student success and learning.  |               |
| I have the opportunity to celebrate the significant achievements of College staff for local, State, and national accomplishments.              |               |
| <b>COMMENTS:</b>   |               |
|  |               |
|  |               |
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**Foundation Board of Directors**

## **Open Board Forum**

The Open Board Forum allows Foundation Board members to ask questions or make recommendations for items they would like to discuss at future Board Meetings.

**Ryan Abernethy, Chair**

IRSC Foundation Board of Directors



**Foundation Board of Directors**

**Adjourn**

**Ryan Abernethy, Chair**  
IRSC Foundation Board of Directors